



# In-person OXFORD FINANCE AND MANAGEMENT CONSULTANCY FAIR

Friday, 7 October 2022 | 11:00-15:00

Examination Schools, OX1 4BG

Meet a wide range of recruiters, explore the opportunities available, and learn about what it takes to get into the finance and consultancy sectors.



#### **WELCOME TO THE**

#### FINANCE AND MANAGEMENT CONSULTANCY FAIR

The Finance and Management Consultancy Fair is for Oxford University students, researchers and alumni who are considering a career in accounting, insurance, banking, investment management, quantitative trading, strategy, management consultancy, and beyond.

At the fair, participants can start planning their next career steps or focus their search, find full time jobs, graduate schemes, and internships, and network with top recruiters.

#### Top tips

Use this booklet to plan your fair tactics:

- Check who is attending and read their booklet entry before you speak to them.
- Plan some questions to ask e.g., what are the pros and cons of their work? Or what tips can they give you to increase your chances of being selected for work experience or employment?
- Talk to as many people as you can.
- Remember to record who you spoke to and key points of your conversations.

Read more on how to make the most of a careers fair.

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## **Accenture Retail Strategy**

Accenture Retail Strategy is one of the UK's largest specialist retail teams, with experience working with major blue chip retailers and brands such as Nike, Burberry, and Primark. Our practice is growing rapidly, and today our team of ~60 consultants work closely with our clients across numerous different areas such as growth strategy, digital and ecommerce and retail operations. We help clients improve their competitiveness by anticipating and responding to the rapid changes in customer shopping habits and retail technologies.

Our project teams come in many shapes and sizes dependent on our clients' needs, which can include working with our colleagues in Consulting, Technology and other parts of Accenture. We have a five-tiered career progression structure: analyst, consultant, manager, senior manager, managing director. Recruits to Accenture Retail Strategy may start at any level, depending on previous experience.



Find out more at: <a href="www.accenture.com/gb-en/industries/retail-index">www.accenture.com/gb-en/industries/retail-index</a>

## **Accuracy UK**

Accuracy is an independent international consulting firm that provides advice to company management and shareholders for their strategic and critical decisions, notably in transactions, disputes and construction and infrastructure projects.

Accuracy's strength is to connect strategy, facts and figures. Our teams are international and multicultural, combining various skills to provide bespoke services to our clients. We recruit our consultants from the best.

Accuracy is present in 14 countries in Europe, North America, Asia, Middle East and Africa and leads engagements all over the world.

The London office, established in 2010, consists of a young, diverse and entrepreneurial team of over 40 professionals. Our team works on global assignments, combining skills across:

- Financial analysis and modelling
- Business and share valuations
- Financial and strategic due diligence
- Quantitative market analysis
- Damages assessment
- Complex construction and infrastructure projects
- Project management



Find out more at: www.accuracy.com

# **Advancy Consulting**

Advancy is a boutique global strategy consultancy, renowned for its impactful work, we serve Tier 1 private equity firms and blue-chip companies (C-level management).

Working across a wide range of sectors, including industrials, chemicals, luxury goods, retail, consumer goods and travel & leisure. We focus on high-stakes issues: external growth, M&A, corporate strategy, and operations.

Our London office has been growing rapidly since its opening in 2016 and is looking for new consultants to participate in that growth story as part of our highly international team.



Find out more at: <a href="https://www.advancy.com/contact/">www.advancy.com/contact/</a>

## **Alantra Corporate Finance**

Alantra is a global investment banking firm focusing on providing high value-added services to companies, families, and investors operating in the mid-market segment. The Group has over 540 professionals across Europe, the US, Latin America, and Asia.

The Investment Banking division provides independent advice on M&A, debt advisory, financial restructuring, and capital markets transactions, having advised on more than 450 deals for a total value of c.€70bn in the last three years. Alantra's senior bankers and execution teams offer a global understanding of industry sectors combined with strong local relationships with the companies, investors, entrepreneurs, and financing institutions in each of its markets.

#### ALANTRA

Find out more at: <a href="https://www.alantra.com/careers/students-graduates/">www.alantra.com/careers/students-graduates/</a>

#### **Alta Advisers**

Alta is a high-performance investment firm based in London. We advise on a global equity-oriented portfolio for the benefit of a philanthropic European family.

The portfolio is diversified across asset classes including public equities, leveraged buyouts, venture capital, real estate, natural resources, hedge funds, and high-quality fixed income. This portfolio construction, similar to that pursued by some leading U.S. university endowments, aims to generate superior risk-adjusted returns.

Founded in 1995, Alta has grown to over 35 employees working across investment and support functions.



#### **Altman Solon**

We at Altman Solon, the world's largest strategy consulting firm exclusively focused on the Telecommunications, Media, and Technology sectors.

We offer intellectually challenging internships and full-time opportunities for students and graduates in these dynamic sectors.

Join Altman Solon to make a difference in TMT, take on exciting responsibility, work in a global and passionate team, and develop new skills.



Find out more at: www.altmansolon.com/careers/join-us/

# **American Express**

With meaningful mentorships, real responsibilities, and hands-on learning experiences, joining #TeamAmex gives you a global network of opportunities that will shape your career journey for years to come.

With a variety of mentorship and educational opportunities available, you'll develop your professional skill-set while gaining real-world career experience. As a part of #TeamAmex, our interns are encouraged to roll up their sleeves and contribute their unique points of view to help impact and shape a global iconic brand.



#### Find out more at:

www.americanexpress.com/en-us/careers/student-programs/uk/

## **Analysys Mason**

We are Analysys Mason – the world-leading management consultancy firm focusing on telecoms media and technology (TMT).

We are looking for final year students to apply for our graduate consulting programme starting in September 2023.

By joining our graduate programme, you will become an expert in telecoms strategy consulting. You work on a diverse mix of international projects with the best-known brands in the industry, applying our deep domain expertise and methodology to solve complex business issues.

After completing our initial three-week comprehensive training programme, you will be providing strategic advice and high-quality analysis on all aspects of strategy planning, transaction support and regulation.



Find out more at: <a href="www.analysysmason.com/careers/">www.analysysmason.com/careers/</a>

# **Ardian Investment UK** (formerly AXA Private Equity)

We are one of the world-leading private investment houses. We generate superior returns and enduring value, responsibly, for all our stakeholders. Ardian is a world-leading private investment house majority owned by its employees. We manage or advise \$141bn across Europe, the Americas, Asia and Middle East, on behalf of governments, institutions, pension funds and high-net-worth investors. We are an entrepreneurial business, focused on supporting talented management teams to build sustainable, growing companies. We are committed to sharing our success as widely as possible – with investors, with employees in the companies we support and with society at large.

#### ARDIAN

Find out more at: <a href="https://www.ardian.com/join-us">www.ardian.com/join-us</a>

# **Arena Investors**



Find out more at: www.arenaco.com

#### **Aurora Energy Research**

At Aurora Energy Research, we develop intelligent and influential research, publications and consulting services that are vital to the global energy transformation. Through analysis and insights based on leading modelling of energy markets, we support strategy, policy and investment decisions for a spectrum of energy market participants.

We've developed trusting relationships with hundreds of clients, including energy companies, investment funds, banks, network operators and governments.

Our success is built on a supportive team culture that helps talented people to develop their skills and expertise, excel in their work, and make a difference to the world. From our offices in Oxford, Berlin, Paris, Madrid, Sydney, Austin and the San Francisco Bay Area, we cover the energy markets of a growing list of countries across Europe, Asia Pacific and the US.



Find out more at:

https://auroraer.com/careers/graduate-programmes/

#### **Bernstein Autonomous**

Bernstein is the sell-side unit of the Alliance Bernstein asset management group. We are widely recognised as Wall Street's premier sell-side equity research and brokerage firm, with a global platform that spans the U.S., Europe, and Asia. Bernstein's research is ranked #1 by clients for overall quality, best original research, and willingness to challenge management. Each year, we welcome some of the best and brightest people to our offices as summer interns and Associates.

We invite you to apply for one of our full-time Associate programmes or 10 week Summer Internship positions. We often offer successful interns an opportunity to enter our Associate programme after they graduate. We generally prefer students reading economics, engineering or the sciences, or with some prior exposure to accounting and finance, but we consider strong students across all disciplines.

Current students are welcome to attend this event, where you will learn more about the world of equity research and talk to company representatives.



Find out more at: www.bernsteinresearch.com

## **Cantor Fitzgerald**

Cantor Fitzgerald, L.P. is an American financial services firm that was founded in 1945. It specializes in institutional equity, fixed income sales and trading, and serving the middle market with investment banking services, prime brokerage, and commercial real estate financing.

Operating under Cantor Fitzgerald (CFE) in London, CFE is an integrated, full-service investment bank that focuses on providing the highest quality service to UK-quoted and private companies, investment fund managers and private equity institutions. In particular, CFE has a dedicated investment banking team that provides independent, client-focused advisory services in M&A and financing. The team specialises in Power, Energy and Infrastructure (PEI), and has worked on some of the largest deals within sectors ranging from renewable energy to transportation. In particular, the team has developed of a portfolio of credentials in the Energy Transition, demonstrating its dedication to the path to Net Zero through supporting the development and investment of wind farms, solar PV farms, RNG and hydrogen. The team also offers a global exposure, having dealt with transactions across the UK, Europe, Americas, MENA and Asia within the past twelve months, all from the London office.

The CFE Investment Banking team currently offers 3-6 month off-cycle internships, with opportunity to convert into a full-time analyst position.



Find out more at: www.cantor.com

## **Capstone Investment Advisors**

Capstone is a global, alternative investment management firm operating across a broad range of derivatives-based strategies with a deep understanding of volatility.

With approximately \$8.9 billion of AUM and 242 employees (as of August 1, 2022), Capstone was formed in 2007 and is headquartered in New York with offices in London, Amsterdam, Los Angeles, Hong Kong, Stamford, and Boston. Through strategic insight, market-leading expertise and advanced technology, we seek to anticipate and harness the complexities of world markets, creating unique opportunities for our clients, team and industry.



Find out more at: <a href="https://www.capstoneco.com/about/">www.capstoneco.com/about/</a>

#### **Carnall Farrar**

The CF Analyst Programme shares our passion for improving healthcare outcomes with talented and enthusiastic graduates — enabling them to learn on the job and work alongside our team on real-life projects to make fast progress towards the next stage of their careers.

There is a vast amount of knowledge and experience to draw on at CF. We are embracing technology-led approaches to healthcare, we are linking groundbreaking life sciences organisations to health systems, and our data innovation function is leading the way in delivering data-led insights for effective population health management.



Find out more at:

www.carnallfarrar.com/early-careers/graduate-opportunities/

## **Charles River Associates**

CRA is a leading global consulting firm specializing in economic, financial, and management consulting services.

We advise clients on economic and financial matters pertaining to litigation and regulatory proceedings, and guide corporations through critical business strategy and performance-related issues.



Find out more at: <a href="https://www.crai.com/about-us/">www.crai.com/about-us/</a>

## **Chartwell Consulting**

**About Chartwell Consulting:** Chartwell is a rapidly growing Operations Consulting firm combining structured methodology, client engagement and problem solving to consistently deliver 20-50% increase in manufacturing performance within 3-9 months.

A different kind of Consultancy: We specialise in manufacturing, working onsite to overcome the hardest challenges facing industry. Our knowledge and experience are derived from 300+ projects, yet we constantly seek to learn, develop and improve. We are results-based; focused on actions and delivery, not simply leaving behind reports, and are proud of our Results Guarantee: a promise to clients that no results means no fees.

Accelerate your career: Chartwell delivers projects with our growing team from three global offices: London, Berlin and Boston. We apply our techniques to a wide range of client situations – recent examples include vaccines, food, and Covid test kits. Within your first few weeks you will lead your own client team to drive improvement onsite. Within a few years comes the responsibility for delivering entire projects. Most importantly, we believe in the potential of every Consultant to become a Partner and have built a business model to support this.

We want you to be different. Because so are we: We are looking for talented technical problem solvers, leaders, and well-rounded communicators, who love working in challenging and fast-paced environments. At 9 years old and with 53 consultants, we are a fast-growing business offering the opportunity to mould Chartwell through internal structures and responsibilities.



Find out more at: <a href="https://www.chartwell-consulting.com/en/">www.chartwell-consulting.com/en/</a>

## **CIL Management Consultants**

CIL is an international management consultancy with offices in London, Frome (near Bath), Chicago and Munich, as well as a Paris office opening in early 2023.

We help clients to grow their business, build value and invest wisely. Most of our engagements involve an M&A element, primarily to advise private equity firms who are looking to invest in high growth businesses. We work across a wide range of sectors, including healthcare, IT, financial services, energy, manufacturing, leisure, business services and many others.

Although we work in structured project teams, we are socially very equal, lively and inclusive – we work in open-plan offices and our supportive culture is the product of our people.

CIL is currently on the lookout for curious, quietly confident people to join our team as graduate Analysts. We will provide you with a world-class business education so that you can become an excellent management consultant. To learn more and to apply for our 2023 Analyst intakes, please visit the 'open roles' page of our website.



Find out more at: <a href="https://cil.com/careers/openroles">https://cil.com/careers/openroles</a>

#### **ClearView Healthcare Partners**



ClearView is a premier life sciences consulting firm with offices in Boston, New York, and San Francisco serving clients in the biopharmaceutical, medical device, and diagnostic spaces.

We provide world-class strategic decision-making support across a diverse range of business issues. Our goal is to inform actionable recommendations that allow companies to achieve their business objectives.

At ClearView, you will encounter an entrepreneurial environment, interact with a dynamic group of colleagues, present to clients in critical business situations, and develop a deep understanding of the life sciences and biopharmaceutical industry. You will be mentored directly by ClearView partners and managers, who have a wealth of experience in life sciences consulting. In addition, you will be exposed to a wide variety of business issues ranging from new product planning and business development to product commercialization.



Find out more at: <a href="https://clearviewhcp.com/careers/">https://clearviewhcp.com/careers/</a>

#### **Compass Lexecon**

Compass Lexecon is one of the world's leading economic consulting firms. We strive to recruit and develop talented people to work together to produce meaningful economic analysis of exceptional quality, and to create a positive impact on our clients and society.

Our European Competition Practice provides expert economic advice on competition policy, economic and financial regulation, public policy and the assessment of damages in complex disputes. We are looking to hire economists to help us to provide advice to our clients on some of the most high-profile cases before the European Commission, the General Court and national competition authorities, regulators and courts.

We believe that working in diverse teams, where everybody's views are considered and respected, helps us to deliver work of the highest standards of quality and integrity.

Compass Lexecon is attending the Finance & Management Consultancy Fair at Oxford University so that we can meet with students and learn more about their potential interest in working with us. In turn, this will give students an opportunity to ask us questions about working at Compass Lexecon.



Find out more at: www.compasslexecon.com

#### **Cornerstone Research**

For more than thirty years, Cornerstone Research staff and experts have provided economic and financial analysis in all phases of commercial litigation and regulatory proceedings.

Cornerstone Research works with academic and industry experts to analyze and research challenging financial and economic questions related to business litigation. Our staff's expertise and experience across a range of industries allow us to provide attorneys, corporate clients, and experts with a unique breadth of perspective and analytic depth. We work with prominent academic and industry experts to provide our clients with state-of-the-art analyses and have a reputation for excellence and effectiveness.



Find out more at: <a href="https://www.cornerstone.com/careers/">www.cornerstone.com/careers/</a>

## **Corporate Value Associates**



**CVA** is a boutique strategy consulting firm with global reach, operating out of 17 offices in Europe, the US and the Asia-Pacific region. For more than three decades, our mission is to help CEOs, Boards and Senior Managers across the globe to increase the value they create for customers and the value of their own businesses. We use innovative and creative thinking to provide practical solutions to complex, high stakes challenges in business strategy, revenue growth and cost control.

We specialize in bespoke consulting services, rather than recycling "off-the-shelf" materials across our clients. Even though CVA is a boutique, we have a strong track record in industries such as financial services & banking, payments, healthcare, energy; automotive, public sector; metals, mining and materials.

CVA is looking for suitable top candidates to join our team in any of our locations, as Interns and/or Consultants (at all levels).

You have the opportunity to join a vibrant team with a true mix of personalities and backgrounds. We operate across the globe, and so will you - work and socialize with our colleagues on projects, training, and events.

Even though we are a global firm, our network of small offices fosters a small company culture with a flat hierarchy and flexibility.

Send your CV to micaela.cuevas@corporate-value.co.uk



Find out more at: <a href="https://www.corporate-value.com/work-with-us/apply">www.corporate-value.com/work-with-us/apply</a>

#### **Credit Agricole Corporate and Investment Bank**

About Crédit Agricole Corporate and Investment Bank (Crédit Agricole CIB) Crédit Agricole CIB is the corporate and investment banking arm of Credit Agricole Group, the 12th largest banking group worldwide in terms of tier 1 capital (The Banker, July 2021). Nearly 8,600 employees across Europe, the Americas, Asia-Pacific, the Middle East and Africa support the Bank's clients, meeting their financial needs throughout the world.

Crédit Agricole CIB offers its large corporate and institutional clients a range of products and services in capital markets activities, investment banking, structured finance, commercial banking and international trade.

The Bank is a pioneer in the area of climate finance, and is currently a market leader in this segment with a complete offer for all its clients.

For more information, please visit www.ca-cib.com

Twitter: <a href="https://twitter.com/ca cib">https://twitter.com/ca cib</a>

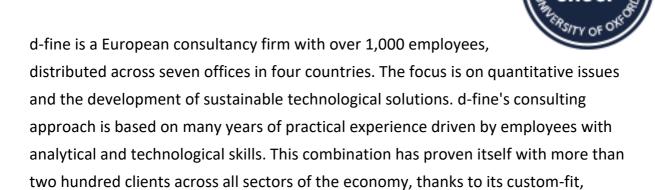
LinkedIn: https://www.linkedin.com/company/credit-agricole-cib/



Find out more at: <a href="https://jobs.ca-cib.com/job/list-of-jobs.aspx">https://jobs.ca-cib.com/job/list-of-jobs.aspx</a>

efficiency and sustainable implementation.

#### d-fine



To expand our consulting team, we are looking for students/graduates of physics, mathematics, computer science or natural sciences, engineering and economics with quantitative or technological specializations. You must have a very good academic record, be fluent in English and have a high mathematical and/or technological affinity. In addition to strong analytical skills and a result-oriented approach, we attach great importance to social competence. Team building instead of elbow society is part of our company philosophy and is reflected in project structures, employee development and incentive systems.

Our aim is that you feel at home with us and are motivated for the long term. That is why we offer you, in addition to exciting projects, a collegial team, attractive career and salary model, as well as a wide range of additional benefits, such as our extensive training program as part of the d-fine Academy.

# d-fine

Find out more at: <a href="https://jobs.d-fine.com/en/jobs/76/consultant-uk">https://jobs.d-fine.com/en/jobs/76/consultant-uk</a>

#### **Da Vinci**



Da Vinci is giving you a unique opportunity to find out more about our dynamic and fast-paced world!

We wish to let you experience what trading is all about. We feel there is nothing more fun than trading and we want to share our enthusiasm with you. We will introduce you to our organization, answer all of your questions and give you a glimpse of the ins and outs of trading through fun games.

If you love challenges, have a passion for the financial markets and like working with smart and motivated people, we hope to see you there!

#### DA VINCI

Find out more at: <a href="https://www.davincitrading.com/careers/">www.davincitrading.com/careers/</a>

#### **Dalberg Advisors**

We are a global group working to build a more inclusive and sustainable world where all people, everywhere, can reach their fullest potential. We partner with and serve communities, governments, and companies throughout the world, providing an innovative mix of advisory, investment, research, analytics, and design services. Today's complex global problems require new solutions. Comprised of Dalberg Advisors, Dalberg Data Insights, Dalberg Design, Dalberg Implement, Dalberg Media and Dalberg Research; our businesses approach problems differently and work together to create impact at scale.

Dalberg is a place where a diverse mix of talented individuals are able to bring their authentic selves to work – whether it's how you identify, where you come from, the languages you speak, the person you love, the way you worship. Dalberg is a home where people feel safe, understood, nurtured and encouraged to grow.

Established in 2001 by experienced private sector consultants, Dalberg operates from 30 worldwide locations.

WHAT WE DO: Dalberg Advisors is a strategic advisory firm that combines the best of private sector strategy skills and rigorous analytical capabilities with deep knowledge and networks across emerging and frontier markets. We work collaboratively across the public, private and philanthropic sectors to fuel inclusive growth and help clients achieve their goals. Our clients come to us with some of the most difficult global problems, seeking solutions where the obvious ones have failed. Dalberg combines ground-level insight with experience from top-tier professional services firms and world-class academic institutions to create actionable solutions to the world's most pressing issues.

Dalberg Advisors

Find out more at: <a href="https://dalberg.com/">https://dalberg.com/</a>

#### **Deloitte**



Combining analytical and commercial acumen, we work with businesses, government, regulators and the third sector, shaping strategy and policy that unlocks economic, financial and social value.

Connecting leading global insight and local knowledge with an independent perspective, we illuminate future opportunities and drive progress for our clients through:

- Economic Modelling & Forecasting
- Competition, Litigation, Markets & Regulation
- Policy Design and Programme Evaluation
- Optimisation and Prioritisation
- International Trade & Economic Development

As a Senior Associate at Deloitte, you will have the opportunity to apply your economic knowledge and technical skills to solve real-world problems facing our clients.



Find out more at: <a href="www2.deloitte.com/uk/en/pages/financial-advisory/solutions/economic-advisory.html">www2.deloitte.com/uk/en/pages/financial-advisory/solutions/economic-advisory.html</a>

# **Eclipse Trading**

Eclipse Trading is one of Asia's leading proprietary derivatives trading firms. Founded in 2007, we have over 100 employees across three office locations – Hong Kong (our HQ), Sydney, and Shanghai.

Our trading expertise and strategies are deployed across several Asian markets and although we mainly specialise in equity derivatives, we also trade delta one, ETFs, commodity derivatives, and crypto currency products.

Technology is inextricably linked to our trading strategies, creating an environment powered by intellectual curiosity, problem solving, and innovation.



Find out more at: www.eclipsetrading.com

# **Economic Insight**

Economic Insight is a leading economics consultancy. We use microeconomics, statistics and financial analysis to help our clients in the areas of competition law, economic regulation, litigation, business strategy, and public policy.



Find out more at: <a href="https://www.economic-insight.com/careers/">www.economic-insight.com/careers/</a>

#### Elixirr

#### The Challenger Consultancy

Elixirr is a global award-winning challenger consultancy. With roots in strategy consulting, their capabilities are constantly evolving as they grow, ranging from business model innovation to digital transformation. Founded in 2009 by Stephen Newton, Graham Busby, Andy Curtis, Mark Goodyear and Ian Ferguson, the firm set out to be a different type of consultancy. They tackle the toughest board-room challenges, taking the right route, not the easy one, to pioneer change on a global scale.

Elixirr works openly and collaboratively with clients from start to finish, delivering outcomes based on innovative thinking, not methodology, and they treat each client's business like their own.

The firm's culture is built on entrepreneurialism, so their people play an integral role in building the business. And since the firm listed with AIM on the London Stock Exchange in 2020, they have been able to introduce a market-leading equity scheme. Every employee has the opportunity to have a stake in the business, seeing real return for the work they put in every day.

Following strong organic growth, Elixirr adopted a multi-brand strategy and has since acquired four boutique firms – Den, Coast Digital, Retearn and iOLAP – to grow their capabilities, expand into new geographies and markets, access new clients and talent, and more.

Elixirr are challenging convention to help their clients, the bold business leaders, change the game.



Find out more at: <a href="www.elixirr.com/careers/">www.elixirr.com/careers/</a>

## **EY-Parthenon Strategy**

EY-Parthenon is a global strategy consultancy. We challenge assumptions to design and deliver strategies that help improve profitability and long-term value. We have more than 9,000 professionals around the globe, working across three areas of focus:

- Corporate & growth strategy: Help our clients answer their most complex strategic questions by providing in-depth market, competitor, customer, and investment insights. We help our clients bring these recommendations to life in collaboration with the wider EY firm.
- Transaction strategy & execution: Help our clients realise their full potential by deploying substantiated decisions at pace across the whole investment life cycle. We are complete business advisors combining operations, technology, cyber and software strategy skillsets.
- Turnaround & restructuring strategy: Whether a business is in crisis or is simply facing an operational challenge, this team is experienced in helping identify and prioritise the most critical issues, stabilize the business, establish a leadership and stakeholder consensus around the solution, and deliver tangible results quickly.

At EY-Parthenon, we put our purpose — Building a better working world — at the heart of everything we do. We are committed to using unconventional yet pragmatic thinking to deliver actionable strategies in order to help our clients navigate the everchanging business landscape. You will be joining a collaborative team that applies the latest thinking, research, analytics and methodologies to help transform clients' businesses and solve complex business matters, driving change for tomorrow's working world. We are looking for smart, nice, and driven graduates to join our corporate & growth strategy and transaction strategy & execution teams in the UK.



Find out more at: www.ey.com

#### **Fairgrove Partners**

Fairgrove Partners was founded to resolve strategic challenges for our clients, and to support mergers and acquisitions. We offer high-quality strategic advice to private equity funds, their portfolio companies, and corporate clients. Our work helps clients make complex, high-stakes decisions that have a direct impact on sales, investment, profitability and brand equity. Our advice is delivered direct to the board and often rapidly actioned by our clients, making our hard work all the more gratifying.

We are an ambitious, high-growth firm, with an informal, entrepreneurial culture and a close-knit team. You will have direct exposure to senior staff and clients from a very early stage, and will gain a huge variety of experience across multiple sectors, solving interesting strategic challenges on a daily basis. You will also have the opportunity to contribute to the day-to-day running and development of the firm. We offer competitive remuneration packages and have a busy social calendar.



Find out more at: <a href="https://fairgrovepartners.com/">https://fairgrovepartners.com/</a>

#### **First Actuarial**

First Actuarial is a growing pensions consultancy located in five UK offices: Basingstoke, Peterborough, Leeds, Manchester & Tonbridge.

We help trustees and employers get the best out of their pension schemes. We listen carefully to what clients want to achieve and help them to do, and we believe in giving straightforward advice.

First Actuarial is a partnership with no external investors. All our partners work in the business, striving to achieve our vision. Our independence and hands-on approach enables us to adopt a proactive ethos where we put clients' needs first. And we recruit, develop and retain the talented people needed to give our clients outstanding support.

The pull of big brands and small start-ups can prove tempting, but student and graduate roles in mid-sized firms like First Actuarial provide earlier exposure to the experience and skill sets that will shape your career.

#### **Graduate roles and summer internships**

First Actuarial offers openings for graduates and students in these teams:

- Actuarial and investment consultancy roles
- Pensions administration roles
- Graduate IT jobs

We offer full support towards professional exams.

Applications open 1 October 22 - 30 November 22.



Find out more at: <a href="https://www.firstactuarial.co.uk/careers/">www.firstactuarial.co.uk/careers/</a>

# **Five Rings**

**FIVE RINGS** is a proprietary trading firm founded with a vision of combining strategy, innovation and technology to succeed in today's global markets.

Based in New York and London, we trade in various domestic and international markets, both established and esoteric. Five Rings does not depend on clients or outside investors. Our team constantly seeks new opportunities, analyzes their risks and rewards, and creates strategies and tools to capitalize on them. The strength of our firm comes from the talent of our people, and our compensation packages reflect this belief.

Opportunities are everywhere. The objective at Five Rings: Find them first and profit from them quickly. We work in teams - Quants, Developers, Traders - continuously designing and optimizing. Strategies are executed rapidly, from insight to implementation often within days or weeks.



Find out more at: https://fiverings.com/

#### **Flow Traders**



Flow Traders is a leading global financial technology-enabled liquidity provider in financial products, historically specialized in Exchange Traded Products (ETPs). We now have commenced the diversification of our market making activities into other asset classes, such as Foreign Exchange (FX), commodities, cryptocurrencies and fixed income. Flow Traders ensures the provision of liquidity to support the uninterrupted functioning of financial markets. This allows investors to continue to buy or sell ETPs or other financial instruments under all market circumstances. Our work continues to make investing cheaper and more accessible for investors across the globe. We continuously grow our organization, ensuring that our trading desks in Europe, the Americas and Asia can provide liquidity across all major exchanges, globally, 24 hours a day. Founded in 2004, we continue to cultivate the entrepreneurial, innovative and team-oriented culture that has been with us since the beginning.

Flow Traders is looking for <u>Graduate Traders</u>, <u>Graduate Digital Assets Traders</u> and <u>Graduate Quant Researchers</u> to join our growing Trading team in Amsterdam. The ideal candidate is competitive, driven and passionate about the financial markets or digital assets markets. This is a unique opportunity to join a leading proprietary trading firm with an entrepreneurial and innovative culture at the heart of its business. We value quick-witted, creative minds and challenge them to make full use of their capacities. If you aim high, the sky is the limit!



Find out more at: www.flowtraders.com/careers/

## **Frontier Economics**

Frontier is an economics consultancy that tackles the big questions facing governments, businesses and society. We support our clients on some of the most interesting, topical and high-profile issues across these areas. We help our clients to analyse and understand their markets and to formulate strategies based on sound economics. The methods and models we use are often complex, but our advice is always succinct, clear and honest. We use our analysis to provide insight into complex situations, giving clients jargon-free opinions and results that can withstand even the closest scrutiny.

We advise across sectors and countries and we are one of the largest economic consultancies in Europe with more than 200 Economists based in our offices in Berlin, Brussels, Cologne, Dublin, London, Paris and Madrid. Owned entirely by our staff, our business attracts the best people and the most interesting work.

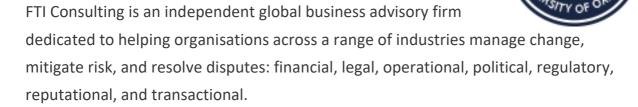
Come and chat to us to find out more.



#### Find out more at:

www.frontier-economics.com/uk/en/careers/vacancies-and-apply/

## **FTI Consulting**



With over 6,700 employees located in every major business centre in the world, our expertise covers the spectrum of Corporate Finance & Restructuring, Economic & Financial Consulting, Forensic & Litigation Consulting, Strategic Communications and Technology.

#### **Economic & Financial Consulting (EFC)**

The Economic and Financial Consulting segment of FTI Consulting provides economic, financial, and accounting expertise, assessing damages and valuing companies in high-profile litigation and arbitration cases across a variety of industries. In addition, EFC advises the public and private sector on economic regulation and policy.

We are looking for bright and motivated team players from all subject backgrounds to contribute to our continued success. Graduates have the chance to work on varied and challenging assignments across a range of industries, dealing with complicated problems in a structured way, combining academic rigour with commercial judgement. Our consultants benefit from working in small teams with extensive exposure to senior staff, comprehensive in-house training, and sponsorship to study for the Chartered Financial Analyst (CFA) or Chartered Accountant (ACA) qualification.



Find out more at:

https://fticonsultingstudentcareers.com/emea/efc/

## **Genesis Analytics**

Genesis Analytics is a growing Global African economics and development consultancy that needs exceptional talent to fulfil its purpose.

We partner with clients across the public, private and donor sectors to work on real problems with the aim of making a positive difference in peoples' lives through finding solutions to today's many challenges.

We work collaboratively as a team and enjoy the fresh and dynamic perspectives offered by our young and growing professionals who have a passion for making a meaningful contribution to the development of Africa.

We have expertise in:

- behavioural sciences
- competition economics & regulation
- climate finance & economics
- digital economy & regulation
- economic impact assessment
- financial services strategy
- human development
- monitoring, evaluation & learning
- public health & financing
- shared value & impact
- youth employment

Although we have worked in over 90 countries, our principal mission is to bring about large-scale change in Africa. Our work focuses on the continent's youth as agents of change, including how global technology and climate change are shaping their futures. We look at the world - and the continent - by identifying large opportunities for change, both social and individual. Our purpose as a firm is to unlock that massive latent value through a multi-faceted approach. Some of our best work has been through combining our complementary areas of expertise to find fresh solutions.



Find out more at:

www.genesis-analytics.com/recruitment-of-graduates-at-genesis

## **GIC**

GIC is a long-term global investor that works to secure Singapore's financial future across generations. We are invested in more than 40 countries worldwide, with the aim of preserving and enhancing the international purchasing power of the funds under our care.



Find out more at: <a href="https://gic.careers/programme/">https://gic.careers/programme/</a>

#### Guidehouse

Guidehouse is a leading global provider of consulting services to the public and commercial markets with broad capabilities in management, technology, and risk consulting. We help clients address their toughest challenges and navigate significant regulatory pressures with a focus on transformational change, business resiliency, and technology-driven innovation. Across a range of advisory, consulting, outsourcing, and digital services, we create scalable, innovative solutions that prepare our clients for future growth and success.

The company has more than 10,000 professionals in over 50 locations globally. Guidehouse is a Veritas Capital portfolio company, led by seasoned professionals with proven and diverse expertise in traditional and emerging technologies, markets, and agenda-setting issues driving national and global economies.



Find out more at: <a href="https://guidehouse.com/">https://guidehouse.com/</a>

#### Hannover Re UK Life Branch

Founded as an in-house reinsurer, the Hannover Re Group (www.hannover-re.com) is the third largest reinsurance group in the world with the Hannover Re UK Life Branch (HRUK) operating in one of the largest and most competitive global markets.

With approximately 3,800 staff worldwide and over 80 employees based in our new and modern London office, we strive to attract high quality and creative thinkers to realise our vision – to be Somewhat Different.

We maintain a collaborative management philosophy offering a unique non-hierarchical working environment that recognises that the expertise and engagement of our people are core to the success of our Company. We welcome and embrace diversity of thought, perspective and background where everyone can be their true selves at work and feel accepted, respected and supported.

Focussing on attracting exceptional talent, we take a long-term view on development, placing emphasis on challenging our people to realise their ambitions. We pride ourselves on having a strong track record of providing career progression for our staff both locally and internationally.



Find out more at: <a href="https://www.hannover-re.com/115640/career">www.hannover-re.com/115640/career</a>

# **Hudson River Trading Europe**

Hudson River Trading brings a scientific approach to trading financial products. We have built one of the world's most sophisticated computing environments for research and development. Our researchers are at the forefront of innovation in the world of algorithmic trading.

At HRT we come from all sorts of backgrounds: mathematics, computer science, statistics, physics, and engineering. We're a community of self-starters, motivated by the excitement of being at the cutting edge of automated trading. We're friends and colleagues, whether we are sharing a meal, playing the latest board game, or writing elegant code. We embrace a culture of togetherness that extends far beyond the walls of our office.



Find out more at: <a href="https://www.hudsonrivertrading.com/campus-recruiting/">www.hudsonrivertrading.com/campus-recruiting/</a>

## **Innovia Technology**

Innovia Technology is looking for adaptable and strategic thinkers with a background in economics or business to become Innovation Consultants and change the world for good through front-end innovation: working on the very start of the next new thing.

We are a friendly consultancy based in Cambridge with a focus on work-life balance. We work in multidisciplinary teams to understand, create and problem-solve for global clients like Procter & Gamble, LEGO, KraftHeinz and Jaguar Land Rover. Our approach is holistic – we bring together diverse capabilities to gain unique insights. This means you'd work together with experts in organic chemistry, psychology, theoretical physics, microbiology, industrial design, mechanical engineering, veterinary medicine, public health - and many more.

If you want to apply the fundamental economic models and principles you've learned to as many different contexts as possible, value collaborative team work, are curious about science and technology, and would enjoy presenting your ideas to clients - our opportunities in business strategy may be right for you.

Both consultants and interns work on projects across multiple industries from energy, to food, clothing, transport, medical devices and consumer goods - allowing you to expand your expertise to engage with a broad range of complex technical problems.

Our roles will be different in several respects from a traditional role in business or management consultancy: greater variety of projects and sectors, stronger focus on early-stage innovation and creativity, better work-life balance, and a wider range of development tracks available. We provide comprehensive training programmes and don't expect you to have had any experience in consulting or innovation before.



Find out more at: www.innoviatech.com/careers/

## **Integration Management Consulting**

**Grow with us!** At our London office in the Mayfair district, we offer candidates the opportunity to be part of an innovative, multinational team and actively participate in the company's growth. Our consulting professionals work in an international and dynamic environment in direct contact with the management level of multinational clients in the UK, Europe and beyond. If you are curious by nature, eager to take on responsibility, seeking to make a difference, and want to drive the growth of Integration together with a diverse team, then you might be a great fit for our London office!

https://vimeo.com/612636517



Find out more at: <a href="https://integrationconsulting.com/en/career/">https://integrationconsulting.com/en/career/</a>

## **Kearney**



At Kearney we are individuals with different passions and strengths who take as much joy in the work we do as from those we work with.

Over the years we've fostered a culture in which we are united by shared values—passion, solidarity, generosity, curiosity, and boldness—and these come alive in the work we do and how we do it.

Together, we know our people are our difference—for our clients, our colleagues, and our communities. That's why we take pride in being individual and inclusive and create a place where everyone can bring their full self to work.

We work with more than three-quarters of the Fortune Global 500, as well as with the most influential governmental and non-profit organisations.

For over 90 years, we've provided strategic solutions to CEO-level concerns, delivering tangible results through a broad range of experience.

If you want to learn more about us and meet with one of our consultants, please do visit us at the Finance and Management Consulting Careers Fair.

#### KEARNEY

Find out more at: <a href="https://www.kearney.com/working-here">www.kearney.com/working-here</a>

#### Kroll

<u>Kroll</u> provides proprietary data, technology and insights to help our clients stay ahead of complex demands related to risk, governance and growth. Our solutions deliver a powerful competitive advantage, enabling faster, smarter and more sustainable decisions. With **over 5,000 experts around the world**, we create value and impact for our clients and communities.

**Serving clients in 140 countries across six continents** and spanning nearly every industry and sector, Kroll delivers the coverage global organizations need to anticipate and exceed the complex demands surrounding risk, governance, operations and growth.

In a world of disruption and increasingly complex business challenges, our professionals bring truth into focus with the **Kroll Lens**. Our sharp analytical skills, paired with the latest technology, allow us to give our clients clarity—not just answers—in all areas of business. We value the diverse backgrounds and perspectives that enable us to think globally.

**Stay Ahead with Kroll** 



Find out more at: <a href="https://careers.kroll.com/">https://careers.kroll.com/</a>

## L.E.K. Consulting



At L.E.K. Consulting, we are passionate about helping our clients achieve practical results with real impact.

Today, L.E.K. is a global strategy consulting firm with clients and presence in the Americas, Europe and Asia-Pacific. We are in the business of advising clients — many of which are facing unprecedented change and disruption in their industries, and need a fresh perspective — on their most pressing business challenges.

Our ongoing aim is to help clients succeed. We examine these challenges in new ways to produce breakthrough insights and deliver new solutions. We deliver insights with impact for our clients using our unbiased, fact-based, rigorous approach to uncover business truths.

Whether it's a global pharmaceutical company evaluating its strategy to develop new cures for diseases, an airline seeking new revenue sources in a challenging deregulated industry or a global footwear company repositioning its brands, our clients rely on L.E.K. to help them meet their toughest challenges and take advantage of their biggest opportunities. Our deep industry expertise, analytical rigor and the knowledge that it takes to turn insights into action are the hallmarks of our approach.

We have graduate and internship opportunities available.



Find out more at: <a href="https://www.lek.com/join-lek">www.lek.com/join-lek</a>

#### Lendable

Finance is one of the last great stale service industries, and customers are suffering for it. Lendable is building a modern financial institution from scratch using technology, data science and attitude!

Our first product is offering personal loans. We have built the world's fastest consumer lending platform, powered by real-time, automated credit decisions and continuous risk pricing. Our relentless drive to automate and improve processes allows customers to apply for and receive their loan in well under 10 minutes (instead of days or weeks). We are repeatedly rated as the best lender in the UK (reviews as per: trustpilot, choosewisely, feefo, google).

We are profitable and one of the fastest growing businesses in the UK (Top 10 - Techtrack 100 in 2019 & 2020). Whilst others have stalled during the COVID-19 pandemic, we're still lending, growing the business, and hiring. At the moment we are busily working on two exciting new product launches for later this year.

We have a unique, enthusiastic culture: we give talented and curious individuals the opportunity to stretch themselves and work in an environment that encourages personal development.



Find out more at: <a href="https://lendable.teamtailor.com/">https://lendable.teamtailor.com/</a>

#### **London Wall Partners**

London Wall Partners purpose is to provide independent advice to clients on all aspects of personal financial planning and investment management. We have considerable experience and understanding of investment strategy, fund selection, pensions, tax and estate planning, as well as a desire to provide world class service to private clients, charities and trustees.

Our job as Financial Planners is to:

- (i) understand the personal context of each client / family,
- (ii) distil the essence of what matters and the priorities of each person,
- (iii) recommend courses of action based on sound analysis, expert knowledge and common sense, (iv) assist with implementation, and
- (iv) review, evaluate and report regularly.

#### LONDON WALL PARTNERS LLP

Find out more at: <a href="https://www.londonwallpartners.com/careers">www.londonwallpartners.com/careers</a>

## LSEG (London Stock Exchange Group)

LSEG (London Stock Exchange Group) is more than a diversified global financial markets infrastructure and data business. With extensive experience, and worldwide presence across financial markets, we enable businesses and economies around the world to fund innovation, manage risk and create jobs. It's how we've contributed to supporting the financial stability and growth of communities for 300+ years.

We continue to expand and offer dedicated, ambitious graduates the opportunity to make a significant impact by helping shape the future of LSEG's global business. You will have direct exposure to the exciting developments and innovations in our finance and technology teams.



Find out more at: www.lseg.com

## **Managementors**

Managementors is a UK-based independent business operations consultancy. Working in partnership with our clients we deliver customised solutions that resolve their most significant performance challenges and leave a lasting legacy of performance improvement.

We implement change and performance solutions that create real business advantage. Whether it's tackling operational or change issues head on, or improving output across the service delivery organisation, we provide the insights, techniques and skills transfer that make a sustainable step-change in productivity possible.

We've delivered lasting performance improvement for companies across a variety of sectors including financial services, IT services, transport, construction, infrastructure, telecoms, property maintenance, nuclear, government and utilities.

Are you looking for your next challenge? Come and visit Managementors Ltd, we're currently recruiting for the following roles:

- Trainee Management Consultants
- Management Consultants
- Consultant Analysts

We offer competitive packages including a range of personal benefits, bonus/commission schemes plus accelerated progression opportunities. If you're interested in joining our growing team, we'd love to meet you and tell you more!

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Find out more at:

www.managementors.co.uk/our-company/join-us/

#### **Mansfield Advisors**

Mansfield is a strategy consulting firm exclusively focussed on the healthcare, social care, education, life sciences, pharma and veterinary markets. We are one of the UK's leading healthcare and life sciences management consultants as ranked by the Financial Times and a Vault ranked top 20 EMEA consulting firm.

We work for public and private companies and investors, helping them buy, sell and grow businesses, as well as for governments and regulators. We advise on commercial due diligence and corporate strategy by combining research, benchmarking, modelling and analysis with clinical, scientific and operational knowledge.

Founded in 2013 by two former McKinsey & Company consultants and based on the King's Fund Health Campus off Harley Street in the heart of healthcare London, our consultants include scientists, medical doctors, dentists and vets, supported by Senior Advisors with specific operational and market expertise. Whilst we are based in London, our focus is international and we are members of Curis, an alliance of the leading independent healthcare strategy consulting firms in Europe with 100+ consultants in 11 offices across 7 countries.



Find out more at: www.mansfieldadvisors.com

## **Marakon**

Marakon is leading strategy consulting firm that has helped CEOs and their teams build stronger, more successful organisations for over 40 years.

Our clients hire us when their ambitions are high but the way forward is unclear, and when long-term success is as important as immediate impact.

# Marakon

Find out more at: <a href="https://www.marakon.com/careers/why-marakon/">www.marakon.com/careers/why-marakon/</a>

## **Mars & Co Consulting**

Mars & Co is a unique global force in the Strategy Consulting industry – yet keeps a low profile:

- Small enough to be personal yet serving many of the world's largest corporations.
- Providing clients with deep expertise, extremely valuable insights and actionable advice, yet only serving one client in any given industry.
- Composed of ~250 highly skilled consultants. They work across a variety of industries and business functions which allow them to understand businesses holistically.

From our 7 offices in North America, Europe and Asia we continue to expand our roster of prestigious clients and train some of the finest minds in the consulting industry. At Mars & Co, consultants immediately get the opportunity to help provide high impact strategic and operational assistance to an elite group of mainly Fortune 100-sized companies while working with some of the best senior executives in the industry.

Mars & Co was founded in 1979 by Dominique Mars, then a Director of BCG. He resigned from the Board for a simple reason: he felt it was essential for a strategy consulting firm to guarantee the exclusivity of its services to each client. Because he couldn't steer his then-partners in such a direction, Dominique Mars founded Mars & Co. Since its inception, Mars & Co's goals have never changed. Its major "raison d'être" has remained to bring competitive leverage to a limited number of clients and serve them worldwide on an exclusive basis - the only consulting firm of any consequence to guarantee "fidelity". Mars & Co has an atmosphere where professionalism, individual initiative, creativity and analytical rigor are all highly prized and well rewarded in the pursuit of making our clients the most successful firms in their industries.



Find out more at: <a href="https://www.marsandco.com/careers/apply-to-mars-co/">www.marsandco.com/careers/apply-to-mars-co/</a>

## **Marshall Wace**



# Marshall Wace is a leading provider of alternative investment solutions

Operating as a single team across the globe, we are dedicated to creating long-term relationships with our clients built on trust and integrity. We define our culture as one of continuous innovation and a quest for improvement. We instinctively strive to do things differently, with fresh thinking that enables us to create proprietary value and maximise the benefits to our clients.

#### 20+ years

INNOVATING AS WE SEEK TO MAXIMISE THE RISK-ADJUSTED RETURNS FOR OUR CLIENTS

#### 15+ years

EXPERIENCE IN GROUND-BREAKING QUANTITATIVE AND SYSTEMATIC MODEL DEVELOPMENT



Find out more at: www.mwam.com

## **Maverick Derivatives**

Maverick Derivatives is a proprietary trading firm founded by experienced high-frequency traders in 2017. Our expertise lies in trading volatility-related financial instruments, which we use to guide our continuous exploration for opportunities across a wide range of asset classes on major international exchanges and trading platforms.

We pride ourselves on the open, casual, team-oriented culture in our offices in Amsterdam and Singapore. This, along with our flat organizational structure, allows us to collaborate closely, achieve the best possible outcome, and overcome challenges collectively. Our strategic investments in state-of-the-art technology allow us to leverage our unique expertise, which we continue to develop through our search for exceptional individuals to join our firm.

The combination of a company culture conducive to success along with our unmatched vision is why we believe we present unique opportunities for everyone involved at Maverick Derivatives.



Find out more at: <a href="https://www.maverickderivatives.com">www.maverickderivatives.com</a>

## **Moody's**

Moody's (NYSE: MCO) is a global integrated risk assessment firm that empowers organizations to make better decisions. Our data, analytical solutions and insights help decision-makers identify opportunities and manage the risks of doing business with others. We believe that greater transparency, more informed decisions, and fair access to information open the door to shared progress. Moody's combines international presence with local expertise and over a century of experience in financial markets.

At Moody's, we celebrate diversity, we value unique perspectives, and we believe in the power of what's possible when we work and move forward together. We're a collaborative, global team of inquisitive problem solvers and builders, who support each other at every step — in our work, our careers, and our lives. Imagine what we can achieve with you.

Join us and see what it means to move forward together!

## Moody's

Find out more at: <a href="https://careers.moodys.com/">https://careers.moodys.com/</a>

## **Morgan Stanley**

Morgan Stanley is one of the world's leading financial services firms. They generate, manage, and distribute capital, helping businesses get the funds they need to develop innovative products and services that benefit millions. Their work is defined by the passion and dedication of their people.

This careers fair will be represented by our Investment Management division only. We are recruiting for Summer Analysts and Off Cycle Interns.

# Morgan Stanley

Find out more at: <a href="https://www.morganstanley.com/campus">www.morganstanley.com/campus</a>

## **Munich Re**

Munich Re Group is one of the top providers of reinsurance, primary insurance and insurance-related risk solutions located in Africa, Asia, Australia, New Zealand, Europe, Latin & North America.

Established in 1977, Munich Re UK & Ireland Life Branch (UKLB) services Life and Health reinsurance from the London office. As part of the global Munich Re network, you will benefit from the expertise a multinational firm can offer to enrich your technical knowledge across all business lines UKLB provides to its customers:

Commercial Protection (Life, Disability, Health), Longevity and Structured Reinsurance.



Find out more at:

www.munichre.com/uk-life/en/careers/graduate-scheme.html

## **NERA Economic Consulting**

NERA Economic Consulting (<u>www.nera.com</u>) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.



Find out more at: <a href="https://www.nera.com/careers">www.nera.com/careers</a>

## **Newton Europe**



We are **Newton**.

We're a team of the brightest and most curious minds with a fundamental belief that every organisation can be better.

We crack some of the toughest business and public sector challenges of the day. Not with reports or copy and paste thinking. But by pinpointing and implementing the changes that will make the biggest difference – and then guaranteeing our fees against delivering measurable results.

We never start out assuming we know the answer, but we're always certain we'll find it and see it through to the finish. By uncovering the data that means the most important decisions are made with facts, not opinions. By bringing together people who live and breathe delivering results. And by embedding in client organisations this same passion, self-belief and know-how to thrive on any challenge in the future.

We're currently looking for <u>Operations and Digital Consultants</u>. When you join us in one of these roles, you'll work alongside a variety of clients to design and implement programmes that deliver real, sustainable change. You'll be working on site, from the shop floor to the boardroom and everywhere in between. Every mission and every client is different, but our model of work doesn't change. On a day to day basis, you'll be working with our clients to identify opportunities for improvement and then plan and implement the changes that need to happen to solve the problem.

We demand better in everything we do. We think you should too.



Find out more at: <a href="https://www.newtoneurope.com/careers/graduates">www.newtoneurope.com/careers/graduates</a>

## **NMG Consulting**

We are looking for graduates to join our London-based graduate program in September 2023. Within this program you will rotate across several practices over the course of 2 years to gain exposure to the different businesses and segments as well as to senior talent within NMG. This will include undertaking projects within our Strategy Consulting business, Global Insights practice — which conducts more than 50 studies every year, across every major financial services market globally — and our Management Consulting practice, focusing on Asset and Wealth management. You will obtain extensive market knowledge, along with experience in project planning and execution across a variety of client engagements.

We look for people with strong analytical abilities, a demonstrated understanding of (and interest in) our markets, and the ambition to shape the way our clients see the industry and their businesses. We have a strong emphasis on technical expertise: most of our consultants have graduate and professional qualifications in actuarial, finance, economics or accountancy. Work experience in the sector is preferred, but not essential.

We are interested in meeting talented and driven graduates who are looking for more than just a place to work. We recognise that for an exceptional individual to grow, there needs to be sufficient challenge, reward and motivation. Our flat structure ensures that you will have front line experience in addition to exposure to senior decision makers; and our global focus provides fantastic opportunities for travel and international rotations as the opportunities arise.



Find out more at: <a href="www.nmg-consulting.com/careers/">www.nmg-consulting.com/careers/</a>

## **OC&C Strategy Consultants**

OC&C is a leading global strategy consulting firm with 11 offices around the world. We specialise in Leisure & Hospitality, Consumer Goods, Media & Technology, B2B Products & Services and Private Equity.

OC&C has more than 30 years' experience unpicking the most complex and interesting questions facing businesses, with what we call 'uncommon sense'. We're international, but we've never seen size as an end in itself. Our expertise is focused on a few core specialisms, allowing us to deliver results that get noticed.

Our people are agile thinkers from a variety of backgrounds, united by a relentless/constant curiosity and desire to solve problems. Each client challenge is unique, so instead of relying on generic solutions, we breakdown a problem until we find its root.

We don't duck the difficult answers - we give clients the strategies they need.



Find out more at: <a href="https://www.occstrategy.com">www.occstrategy.com</a>

## **Onyx Commodities**

Onyx Commodities is part of Onyx Capital Group and is an award-winning company being ranked in the world's top 5 oil dealers in 2020. This success comes from employing the very best talent. We're only looking for the smartest people in the class, so if you are one of them you should continue reading this.

If you are interested to become a Junior Trader, we invite you to apply to the Onyx Junior Trader Development Program where you will be gaining extensive knowledge about the oil derivatives market. This will be secured through a diverse set of resources including digital learning and weekly lectures from experienced traders. Our Junior employees benefit from having access to Onyx's internal tailor-made training material and senior traders to focus on becoming a trader. You will be given immediate opportunities to put theory into practice with high quality and regular feedback from experienced professionals.

Our most successful employees demonstrate the following characteristics: Entrepreneurship; Resilience; Agility; Ownership; Interest in trading and financial markets; Excellent quantitative, analytical, and problem-solving skills; Ability to thrive in fast-paced and competitive environments. As a prospective candidate you need to be able to back up all the above key attributes with relevant experience in your academic life, previous relevant work experience as well as any extracurricular hobbies and personal interests that highlight these characteristics and values.

Being an Onyx trader means you have a niche skillset that has a competitive edge over any other. Please come see us at the Finance and Management Consultancy fair on 7 October 2022.



Find out more at: https://careers.onyxcapitalgroup.com/

## **Oxford Alpha Fund**

Founded in 2017, the Oxford Alpha Fund aims to be the premier student investment fund in the United Kingdom, producing superior risk adjusted returns through fundamental equity research. We are currently a team of over 30 passionate portfolio managers and analysts coming from a wide variety of subject disciplines, from both the undergraduate and graduate student body.

Our platform provides a unique opportunity for students with a passion for the markets to develop their technical knowledge and develop practical investment theses, via termly industry reports and stock pitches to a panel of veteran portfolio managers. We also conduct bootcamps to teach financial modelling and valuation for both fundamental and quantitative strategies. Further, we organise events such as coffee chats, speaker events and workshops for our members to learn more about investing from industry experts.

To learn more about the fund, please visit our website.



Find out more at: www.oxfordalphafund.com

#### **Pearson Ham**

Pearson Ham offers elite consultancy services and you will play a key role in helping us to achieve our growth ambitions. You will help drive day to day performance, capabilities and overall strategic direction in an environment that allows you to perform at your best. We will listen to you, understand your needs and create a bespoke development plan to ensure we support you in your career goals.

You will have access to a team of seasoned pricing consultants with an impressive range of pricing skills. We will learn from your previous experiences and share our way of thinking in a manner that is mutually beneficial. As a collaborative, inquisitive and driven set of individuals, we look to challenge each other to ensure we continue to grow our skills and capabilities. We will offer you the tools and means to carve out your own lucrative career path and believe this is a key factor that drives our impressive performance.

Come have a conversation with our colleagues if you're interested in knowing more!



Find out more at: www.pearsonham.com

## **PJT Partners**

PJT Partners delivers a comprehensive range of advisory and capital raising solutions to achieve our clients' strategic objectives. For every challenge, from the straightforward to the complex, our team of veteran practitioners brings together proven experience and fresh thinking to drive the highest-quality outcomes.



Find out more at: <a href="https://pjtpartners.com/">https://pjtpartners.com/</a>

# **Plug and Play**

Plug and Play is a global innovation platform and venture capital firm. Our mission is to make innovation open to anyone, anywhere. Each year, hundreds of entrepreneurs join our vertical-specific accelerator programs to team up with our corporate members or receive a direct investment from Plug and Play. Plug and Play has over 45 locations across the world and our corporate members include: The Alliance to End Plastic Waste, USAA, Visa, Nationwide, Aflac, Daimler, Ford, Nissan, BP, Johnson & Johnson, Roche, Pfizer, Walmart, Coca Cola, Adidas, and over 500 more. Plug and Play's corporate members utilize Plug and Play to identify the best startups to meet their challenges. Plug and Play's proven investment track record includes Honey, Guardant Health, ApplyBoard, BigID, Kustomer, Rappi, Flutterwave, Hippo, PayPal, Lending Club, Dropbox, and many more.

We are a diverse team with backgrounds in technology and entrepreneurship and we are growing rapidly to deliver on our mission. Are you interested in join our team? We are hiring!



Find out more at: <a href="https://www.plugandplaytechcenter.com/jobs/">www.plugandplaytechcenter.com/jobs/</a>

## **Plural Strategy**

Plural Strategy is a leading strategy consultancy, delivering long-term value through industry expertise and customer-led insight. Our clients include investors and leaders across information, events, media, marketing services, education, agribusiness and industrial technology. Problem solving is at the heart of what we do. Our projects are usually short, high-impact and strategic, so you are constantly learning.

Plural is growing, and we want to make sure our people are too. Many of our senior team started their careers at Plural and have been supported to progress quickly. You will be given responsibilities from day one. We don't set any limitations on how fast our consultants can fulfil their career goals.

Unlike many consulting firms, you'll be based in our offices for most of your time. This gives you greater control over planning your life outside of work and reduces your travel time. You will also get involved in projects beyond consulting. This may be social impact, marketing, running club... we're open to ideas. We even have our own band, who perform at our birthday party! Recent socials include swimming, quizzes, cricket, picnics and beach days.



Find out more at: <a href="https://www.pluralstrategy.com/careers/">www.pluralstrategy.com/careers/</a>

## **Portas Consulting**

<u>Portas</u> are the leading Management Consultancy dedicated to the world of sport and physical activity. We serve governments, sports bodies, and corporates on their most urgent, critical and complex issues and opportunities in the sports sector.

We are a Global company, with offices in Europe, Asia and the Middle East, and are currently looking to recruit Interns and Analysts for all of our offices, including London.



Find out more at: <a href="https://portasconsulting.com/current-vacancies/">https://portasconsulting.com/current-vacancies/</a>

### **RBB Economics**

RBB Economics provides independent, expert economic advice on all aspects of competition law. We combine intellectual rigour with practical knowledge and technical economic skills to deliver analysis that is robust, clear and effective.

RBB Economics

Find out more at: www.rbbecon.com

# **Roland Berger**





Find out more at: www.rolandberger.com

### **Royal Bank of Canada**

As the 11<sup>th</sup> largest bank worldwide, the Royal Bank of Canada is a premier investment bank that provides a focused set of products and services to institutions, corporations, governments and high net worth clients in over 100 countries.

Our collective ambition is to help our clients thrive and communities prosper; supporting the communities in which we live and work is paramount to RBC's strong culture, as well as embracing diversity for innovation and growth; evidenced by RBC's #2 ranking in the global "Top 100 Most Diverse and Inclusive Companies" in the 2021 Refinitiv Diversity and Inclusion Index.

RBC are environmentally conscious and have set new targets to reduce greenhouse gas emissions by 70%, as well as committing to mobilize \$500 billion in sustainable finance by 2025.

RBC offer summer internship opportunities across our 3 main platforms in Europe: Capital Markets, Wealth Management and Investor and Treasury Services. Internships are between 8-10 weeks in duration, commencing in mid-June and concluding in late August and offer hands on client experience and responsibility from day one across day-to-day interactions and deals.

RBC are committed to the development of all our Graduates and Interns, offering topclass training opportunities and generous support to pursue external qualifications.



Find out more at:

www.rbccm.com/en/careers/campus-recruiting.page

### **Slate Asset Management**

Slate Asset Management is a global alternative investment platform focused on real assets. We are rapidly expanding our European footprint, scaling our investment platform in the region across strategies, geographies and asset classes. We focus on fundamentals with the objective of creating long-term value for our investors and partners. Slate's platform has a range of investment strategies, including opportunistic, value add, core plus, securities and debt investments. We are supported by exceptional people and flexible capital, which enable us to originate and execute on a wide range of compelling investment opportunities.

At Slate, we operate in a collaborative and close-knit work environment that provides opportunities for growth, autonomy and career progression. We value an entrepreneurial mindset, dedication and teamwork.

Visit www.slateam.com to learn more.



Find out more at: www.slateam.com

### **Societe Generale**

31 million customers. 145,000 employees. 67 countries. But our success is built on the power of one: you. So, wherever you come from and wherever you're going, we offer everything you need for a career journey to be proud of.

We offer a uniquely flexible, friendly and people-first culture. Where values are not just talked about – they're integral to how we do business.

We were founded on entrepreneurial spirit and innovation 150 years ago. Fast forward to today and we're a pioneer of positive impact finance. Put simply, we use finance as a tool to bring about positive transformation across the industries in which we support our clients to do business in. As a result, we're contributing to the development of industrial adventures to tackle the environmental, social and governance challenges of our time.

Our approach to diversity and inclusion is to value differences. Our people, who come from all groups and backgrounds, have access to equal opportunities. We value a workplace culture which enables our staff to bring their whole selves to work, to be inspired, to feel valued and to able to give their best. And we want to be an organisation that reflects the diversity of the clients we serve and the society in which we operate.



Find out more at:

www.societegenerale.co.uk/en/careers/careers-new/

### Strategy&

PwC's Strategy& team is a market-leading consulting practice consisting of approximately 400 consultants in London, and also benefits from the broad expertise and international reach of the wider PwC and Strategy& networks.

Strategy& can offer you a career with diverse and challenging assignments - our teams work with a wide variety of UK, European and Global corporate clients (from large consumer goods companies, online retailers, start-ups and FinTechs to charities, government departments and the public sector) and investors (private equity and investment funds).

We deliver a mix of strategy consulting projects, addressing key CEO questions on issues such as growth strategy, market entry, mergers and acquisitions and value creation. We evaluate each company's unique proposition and market positioning, identifying both innovative opportunities for growth and risk areas that need to be addressed.

Our Associates join us from a range of backgrounds, but all are intellectually curious and highly motivated. We also look for people who bring something more to our work than their academic credentials. For example, the self-discipline and team-working skills that stem from a sporting background; or leadership qualities gained through work experience.

Attracting the right talent is paramount and, as a progressive employer, Strategy& continues to develop a diverse, agile and collaborative workforce that feels empowered to be the best they can be.



Find out more at:

www.strategyand.pwc.com/uk/en/careers/graduates-and-interns

## **Susquehanna International Group**



SIG is a global quantitative trading firm founded with an entrepreneurial mind-set and a rigorous analytical approach to decision making.

We commit our own capital to trade financial products around the world. Building virtually all of our own trading technology from scratch, we are leaders and innovators in high performance, low latency trading. Our traders, quants, developers, and systems engineers work side-by-side to develop and implement our trading strategies. Each individual brings their unique expertise every day to help us make optimal decisions in the global financial markets.

SIG's Internship and Graduate Programmes can be the start of a rewarding and challenging career, we have opportunities across Quantitative Trading, Quantitative Research, Technology, Equity Research and Trading Operations.

We open our applications in early September. SIG recruit on a rolling basis and strongly encourage early applications.



Find out more at: <a href="https://sig.com/">https://sig.com/</a>

## **Teneo (Management Consulting)**



#### Teneo is the global CEO advisory firm

Working exclusively with the CEOs and senior executives of the world's leading companies, Teneo's clients include a significant number of the Fortune 100 and FTSE 100 financial institutions and organisations. Teneo solves the most complex business challenges and opportunities, integrating the disciplines of strategic communications, management consulting, risk advisory, financial advisory, and talent advisory.

Our **Management Consulting** division focuses on answering key strategic questions for business and public-sector leaders through our mix of senior experience and rigorous analysis, combined with the unique expertise that exists across Teneo. Examples of ways in which we support our clients include strategy setting and implementation, organisational design and governance, revenue growth, performance improvement, pricing optimisation and programme management.



Find out more at: www.teneo.com/careers/open-positions/

### The PSC

The PSC is a team of public service consultants who exist to make public services brilliant for organisations, society and individuals. We are united by the disruptive belief that better public services reduce inequalities and lead to a stronger society. Our vision is to be first choice for public service leaders seeking to deliver high impact change.

Since 2006 we've committed ourselves to some of the biggest challenges facing the public sector – from supporting hospital systems across London and the South East in designing, delivering and sustaining improvements in urgent care pathways to supporting our clients in cancer strategy, new models of care and cardiovascular network redesign and helping the UK's satellites avoid debris moving at 14 kilometres per second!

We work together with ambitious leaders in some of the UK's biggest public service organisations, creating lasting public value and helping to build a sustainable future. Our expertise has been recognised by the Financial Times, The Economist and The Guardian.

## The PSC

Find out more at: <a href="https://thepsc.co.uk/careers/">https://thepsc.co.uk/careers/</a>

### **Trinity Life Sciences**

#### **Company Profile**

Trinity (<u>www.trinitylifesciences.com</u>) is a leading life sciences consulting firm that provides strategic and tactical insights to clients worldwide. Our clients are among the most successful firms in the industry and include a mix of pharmaceutical, biotechnology, medical device, and diagnostic companies. Blending consulting services with research capabilities, we specialize in corporate strategy, pipeline & portfolio optimization, brand planning, market analytics, promotional effectiveness, and licensing & acquisition. Based just outside Boston, MA, with offices in New York City, Princeton, San Francisco, Toronto, London, Munich and Gurgaon, Trinity has over 1,000 employees. Trinity is an EEO organization.

#### **Position Summary**

We are currently seeking an Associate Consultant to support Trinity's Strategic Advisory and Evidence, Value, Access, and Pricing (EVAP) teams



Find out more at:

https://trinitylifesciences.com/careers/students-and-graduates/

### **TWS Partners**

TWS Partners is the only company globally which is exclusively and successfully using Nobel Prize-winning research results in the field of game theory to improve business performance.

Founded in 2001 in Munich as a spin-off from industry and research, TWS Partners has always been closely connected to the scientific world. This has enabled us to constantly advance our methodology and to develop new applications based on state-of-the-art research. Our founders Marcus Schreiber (CEO) and Professor Achim Wambach (President of ZEW – Leibniz Centre for European Economic Research) advocate this scientific and innovation-oriented approach.

What once started as a vision has quickly become a successful and unique business model, with more than 90 experts working from offices in Munich, London, Berlin and Utrecht for our global clients.

As specialists in large, complex transaction projects and negotiations, our team systematically achieves above average results and sustainable competitive advantage for our clients. We have already successfully implemented over 2,500 projects, working with market-leading organisations from industries such as Automotive, Telecommunications, and Pharmaceuticals, with a total spend of more than 250 billion Euros.



Find out more at: <a href="https://karriere.tws-partners.com">https://karriere.tws-partners.com</a>

### **WorldQuant UK**

WorldQuant is a global quantitative asset management firm. Founded in 2007 by Igor Tulchinsky, with the belief that talent is global, but opportunity is not, WorldQuant has more than 800 employees spread among 23 offices in 13 countries. WorldQuant seeks to get to the future faster, guided by the principle that there are an infinite number of insights to discover. The firm develops and deploys investment strategies across a variety of asset classes in global markets.

WorldQuant's success is built on a culture that pairs academic sensibility with accountability for results. Employees are encouraged to think openly about problems, balancing intellectualism and practicality. Excellent ideas come from anyone, anywhere. Employees are encouraged to challenge conventional thinking and possess an attitude of continuous improvement. That's a key ingredient in remaining a leader in any industry.

Our goal is to hire the best and the brightest. We value intellectual horsepower first and foremost, and people who demonstrate an outstanding talent. There is no roadmap to future success, so we need people who can help us build it. Our collective intelligence will drive us there.

### WORLDQUYNT.

Find out more at: www.worldquant.com

### **ZS** Associates

ZS is excited to be part of the Oxford Consulting Fair. Come and say
hi, learn about our opportunities and talk to our clever, humble, and fun ZSers!

ZS is a professional services firm that works side by side with companies to help develop and deliver products that drive customer value and company results. From R&D to portfolio strategy, customer insights, marketing and sales strategy, operations, and technology, we leverage our deep industry expertise and leading-edge analytics to create solutions that work in the real world. Our most valuable asset is our people—a fact that's reflected in our values-driven organization in which new perspectives are integral and new ideas are celebrated. ZSers are passionately committed to helping companies and their customers thrive in industries ranging from healthcare, life sciences, and pharma. ZS has three core values that are at the heart of everything that we do:

Treat People Right, Get It Right, and Do The Right Thing.



Find out more at: https://www.zs.com/careers