

# MANAGEMENT CONSULTANCY Virtual FAIR

THURSDAY **15 OCTOBER 2020** EXHIBITORS FROM **12:00-18:00** 

THE FAIR FOR CONSULTANTS

Meet a wide range of employers in the consultancy sector.

www.careers.ox.ac.uk/careers-fairs

# WELCOME TO THE MANAGEMENT CONSULTANCY FAIR

This event, organised by the Careers Service, offers you the opportunity to find out about a variety of different career options across the Consultancy sector.

You will be able to meet a number of major recruiters' keen to attract students and graduates to their organisation, compare different organisations and find out about graduate and work experience opportunities.

#### **Top tips**

Use this booklet to plan your fair tactics:

- Check who is attending and read their booklet entry before you speak to them.
- Plan some questions to ask e.g. what are the pros and cons of their work? Or, what tips can they give you to increase your chances of being selected for work experience or employment?
- Talk to as many people as you can.
- Remember to record who you spoke to and key points of your conversations.

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# ALTMAN SOLON MANAGEMENT CONSULTING GMBH & CO. KG

Altman Solon is a global strategy consulting firm that works across the telecommunications, media and technology (TMT) sectors. Our consultants are united by passion and intellectual curiosity for TMT and work with market leaders, challenger brands and investors in these industries.

Our collaborative team structure brings together industry experts and data analysts to apply their experience and skills to create real-world solutions for global TMT players. We support our corporate clients in identifying, developing and implementing company strategies, new market entry approaches, digital innovation and global M&A. We help our investor clients understand markets, conduct due diligence and make high-stakes decisions with confidence.

Altman Solon has been formed following a merger between Altman Vilandrie & Company and Solon Management Consulting in 2020. With offices in Boston, London, Milan, Munich, New York, Paris, San Francisco, and Warsaw, Altman Solon has an extensive international reach with successful projects completed across six continents and more than 100 countries.

Find out more at: <a href="http://www.altmansolon.com/careers/roles/">www.altmansolon.com/careers/roles/</a>

### **ANALYSYS MASON**

Analysys Mason is a global strategy consultancy and research firm specialising in telecoms, media and technology (TMT).

Since 1985, we have worked with the main players in the TMT market, becoming an influential and recognised adviser in the industry. Our work has an impact not only on our clients' strategies, but also on local governments and regulators who we advise on key industry developments.

Our Consultants and Analysts are based in 17 offices across 12 countries. We have conducted work in more than 110 countries, making Analysys Mason a truly global company.

#### What we do

We give strategic advice and produce quality analysis for mobile and fixed operators, internet players, regulators, financial institutions, cable or satellite companies, content and media players, government, lawyers, postal industry stakeholders, satellite companies and vendors

Find out more at: <a href="http://www.analysysmason.com/careers/">www.analysysmason.com/careers/</a>

#### BCG



Boston Consulting Group partners with leaders in business and society to tackle their most important challenges and capture their greatest opportunities. BCG was the pioneer in business strategy when it was founded in 1963. Today, we help clients with total transformation—inspiring complex change, enabling organizations to grow, building competitive advantage, and driving bottom-line impact.

To succeed, organizations must blend digital and human capabilities. Our diverse, global teams bring deep industry and functional expertise and a range of perspectives to spark change. BCG delivers solutions through leading-edge management consulting along with technology and design, corporate and digital ventures—and business purpose. We work in a uniquely collaborative model across the firm and throughout all levels of the client organization, generating results that allow our clients to thrive.

Find out more at: www.bcg.com/careers/default

### **CAPGEMINI INVENT**

A global leader in consulting, technology services and digital transformation, Capgemini is at the forefront of innovation to address the entire breadth of clients' opportunities in the evolving world of cloud, digital and platforms. Building on its strong 50-year heritage and deep industry-specific expertise, Capgemini enables organisations to realise their business ambitions through an array of services from strategy to operations. Capgemini is driven by the conviction that the business value of technology comes from and through people. It is a multicultural company of over 200,000 team members in more than 40 countries.

Find out more at: <u>www.capgemini.com/gb-en/careers/shape-your-</u> <u>future-at-capgemini-invent/</u>

# **CARNALL FARRAR LTD**

CF is a management consultancy and analytics company dedicated to improving health and care.

We partner with health, care, pharma and life sciences organisations to deliver and sustain effective change – strengthening services and systems and creating positive outcomes for staff, citizens and whole communities.

Our team of 50+ experts includes leaders from the NHS and leading consultancies with significant experience directing and delivering change in health and care. Everyone at CF is passionate about healthcare.

We are committed to sharing our experience, best practice and analytics capability with health systems internationally. We work with providers, commissioners, payors, regulators and businesses, sharing our deep knowledge of the NHS and bringing our international insights to the UK.

> Find out more at: <u>www.carnallfarrar.com/work-with-us/working-at-cf/</u>

#### **CB PARTNERS**

CBPartners is a global consultancy committed to providing unparalleled strategic support to pharmaceutical companies, biopharmaceutical companies, medical device companies, and government health authorities

Find out more at: <a href="http://www.cbpartners.com/careers/">www.cbpartners.com/careers/</a>

#### **CHARLES RIVER ASSOCIATES**

Charles River Associates is a leading global consulting firm that offers economic, financial, and business management expertise to major law firms, corporations, accounting firms, and governments. In addition to consulting careers, we offer rewarding opportunities to corporate and administrative professionals in the areas of finance, human resources, information technology, marketing, and more. CRA's team shares a common aim—to deliver high quality results to our clients while collaborating and learning from each other. We are a company that values initiative, integrity, and open, inquisitive minds, and that offers an environment where the challenges are interesting and the opportunities diverse. If you're interested in learning more about careers with Charles River Associates or know someone who would be a fit, view our career site and open roles at http://crai.com/careers.

Find out more at: www.crai.com/careers

# **CHARTWELL CONSULTING**

#### **Deliver Real Impact**

Chartwell Consulting is a rapidly growing Operations Consulting firm, combining structured methodology, client engagement and problem solving to consistently deliver 20-50% increases in manufacturing performance within 3 to 9 months

#### **A Different Consultancy**

We work daily with on-site teams to overcome the hardest challenges facing industry. Our experience is derived from over 250 projects, yet we constantly seek to learn and improve. Our philosophy is results-based and we are proud of our Results Guarantee: a promise to our clients that without results, we don't ask for fees

Find out more at: https://chartwell.netlify.app/home/en-gb

# **COMPASS LEXECON**



One of the world's leading economic consulting firms, **Compass Lexecon** advises on economic issues related to competition policy, litigation, international arbitration, intellectual property and regulation, across all industries.

Our economists are passionate about applying economics to influence real-world outcomes and drive positive change in competition policy. We recruit and develop talented people to produce credible, high-quality economic analysis so that clients can depend on our practical guidance. Our working approach is firmly grounded in shared values of integrity, respect, teamwork, excellence, and contribution to society.

Our diverse team of over 200 professionals in EMEA has advised on some of the most high-profile cases before the European Commission, the General Court, and national competition authorities, regulators and courts. Many hold PhDs from leading economics departments in Europe and the U.S., and several hold academic positions at prestigious European universities.

Find out more at: <a href="http://www.compasslexecon.com/careers/">www.compasslexecon.com/careers/</a>

# **CORNERSTONE RESEARCH**



Cornerstone Research is a consulting firm specialising in the analysis of complex financial, economic, accounting, and marketing issues. In recent years, Cornerstone Research has become a leading finance and economics consulting firm with more than 750 full-time staff members across eight offices.

We attribute our success to a unique combination of resources: a creative and energetic staff, cutting-edge research, and our network of academic and industry experts. Our consultants employ innovative pproblem-solvingapproaches and achieve unparalleled analytic depth.

Find out more at: <a href="https://ug-chire.icims.com/">https://ug-chire.icims.com/</a>

#### **ELIXIRR**

Hi, we're Elixirr. It's nice to meet you. We're a firm of entrepreneurs, industry experts and consultants.

We challenge the conventional, disrupt the traditional, and venture into the unexplored. We're building and running our own businesses together, not just working for one.

This is how we create that intangible energy where innovation and entrepreneurialism are our DNA. We're helping our clients change the game in their industries, and we're changing the game in our own.

Our vision? To build the best consulting firm in the world.

Find out more at: <a href="http://www.elixirr.com/careers/careers-listing/">www.elixirr.com/careers/careers-listing/</a>

# **EY PARTHENON**



EY-Parthenon is a global strategy consultancy with more than 6,000 professionals working across three areas of focus: corporate & growth strategy, transaction strategy & execution, and turnaround & restructuring strategy.

At EY-Parthenon, we put our purpose — Building a better working world — at the heart of everything we do. We are committed to using unconventional yet pragmatic thinking to deliver actionable strategies in order to help our clients navigate the everchanging business landscape. For smart, nice and driven graduates, working with us offers the opportunity to change how world-leading organisations do business.

We advise on a vast range of issues, such as core value propositions, competitive positioning, and growth strategies. Our employees are able to enjoy unparalleled contact with influential and highly experienced professionals across a number of sectors.

Find out more at: www.ey.com/en\_gl/careers/parthenon/join/uk

### **FRONTIER ECONOMICS**

Frontier is one of the largest microeconomic consultancies in Europe. We use economics to help clients improve performance, make better decisions and keep ahead of the competition. We work with a very wide range of clients from the private sector, governments, other public authorities and charities. We have offices in London, Paris, Madrid, Brussels, Cologne, Berlin and Dublin.

We are looking for economics students and graduates who can work effectively and innovatively with our clients, and apply their knowledge of economics to address real world problems. As an analyst, gain valuable insight and experience into the world of economics with our two-year analyst programme for graduates. Our Internship Programme gives you the chance to work on meaningful projects that impact the success of key projects.

You will find that working at Frontier is unlike any other business. All employees own a share of the company, so we all have a say in how the company is run. We are all encouraged to bring forward ideas for how we can do things better and make them happen.

Please do come and chat to us to find out more.

Find out more at: www.frontier-economics.com/uk/en/home/

# **FTI CONSULTING LLP**



FTI Consulting is a global business advisory with over 4,900 employees located in every major business centre in the world.

Our Economic and Financial Consulting practice (EFC) is a team of economists, accountants and finance experts who draw on a diverse set of skills to answer a wide range of economic and financial questions.

We provide advice primarily in the context of legal disputes, often acting as expert witnesses, and in the design of economic regulation, assisting corporations and policy makers.

We work on varied and challenging assignments across a range of industries, dealing with complicated problems in a structured way, combining academic rigour with commercial judgement.

Graduates play a key role on our projects by performing research and analysis to support complex economic analysis and financial modelling. We work in small teams, offering new joiners exposure to senior staff from an early stage. You also benefit from our extensive in-house training and are sponsored to study for the Chartered Financial Analyst (CFA) or Chartered Accountant (ACA) qualifications.

Find out more at: <a href="http://fticareers.co.uk/graduates/efc/">http://fticareers.co.uk/graduates/efc/</a>

# IQIVIA

IQVIA is a leading global provider of information, innovative technology solutions and clinical research services dedicated to using analytics and science to help healthcare stakeholders find better solutions for their patients. Formed through the merger of IMS Health and Quintiles, IQVIA offers a broad range of solutions that harness advances in healthcare information, technology, analytics and human ingenuity to drive healthcare forward.

The Commercial Team are the world's leading, specialised advisor on critical business issues in the life sciences. They are divided into specialities and functions; Consulting Services, Commercial Effectiveness, Primary Intelligence, Technology Solutions and Market Access Consulting. It is our passion to apply creative research solutions to dynamic healthcare challenges.

Build a rewarding career in life sciences consulting and forge your own path. Partner with collaborative teams and leaders across unique projects and geographies, delivering innovative solutions to the most complex healthcare problems along the way.

Find out more at: <a href="https://jobs.iqvia.com/">https://jobs.iqvia.com/</a>

# **JAVELIN GROUP**



Javelin Group provides strategy consulting and digital transformation services to leading retailers and consumer brands. We anticipate and respond to changes in customer habits and retail technologies to ensure our clients stay competitive. In 2 years, you'll develop skills through on-the-job learning and formal training. You'll have responsibility from day one, partake in all aspects of projects with unrivalled client contact and help to make a tangible difference to some of the world's largest, most dynamic companies. Strategy projects typically last 6-12 weeks and involve a variety of topics: defining new retail propositions, creating business cases for strategic initiatives, evaluating financial plans for potential acquisitions and building roadmaps for international expansions. From 2021, there will also be a rotation through our Operations team, providing experience in supply chain, fulfilment and distribution, store operations and implementation. After 2 years, you can expect to have built a broad skillset alongside a specialism in the retail and consumer industry. Our team is based in central London with opportunities to travel and work with international clients.

Find out more at: <a href="http://www.javelingroup.com/careers/join\_us/">www.javelingroup.com/careers/join\_us/</a>

# **KEARNEY**



Kearney is a leading global management consultancy, helping some of the world's largest companies to achieve sustainable competitive advantage. For over 90 years, we have provided strategic solutions to CEO-level concerns, delivering tangible results through a broad range of experience, but our greatest asset is our people.

Kearney consultants are collaborative, personable, and entrepreneurial. We immerse ourselves in a company to gain deep insight into clients operational and strategic potential, working specifically to co-create solutions. We are committed to helping clients achieve long-term growth and performance. We work with more than threequarters of the Fortune Global 500, the world's largest companies by revenues, as well as with the most influential governmental and non-profit organisations.

Find out more at: https://www.uk.kearney.com/careers

# L.E.K CONSULTING



L.E.K. Consulting is a global strategy consulting firm that uses deep industry expertise and rigorous analysis to help business leaders achieve practical results with real impact. We are uncompromising in our approach to helping our clients to consistently make better strategic decisions, deliver improved business performance and create greater shareholder value.

The firm advises and supports global companies that are leaders in their industries – including the largest private and public sector organizations, private equity firms and emerging entrepreneurial businesses. We specialise in addressing key strategic and operational issues and in providing Mergers & Acquisitions (M&A) support. We are experts across a wide range of sectors, including life sciences and healthcare, retail and consumer, financial services, industrials, energy and transportation.

Founded in London in 1983, L.E.K. employs more than 1,200 professionals across Europe, the Americas and Asia Pacific.

Find out more at: www.lek.com/join-lek

# LONDON BUSINESS SCHOOL

London Business School is consistently ranked as one of the top business school's in the world.

Recent graduate? Kick start your career with us!

**Masters in Management**: This MiM equips you with the critical business understanding, adaptive mind-set, international perspective and business-ready practical skills.

**Global Masters in Management**: You'll be exposed to two leading economic capitals, London and Shanghai, and an understanding of western and eastern business practices. You'll gain two internationally recognised degrees: a Masters in Management (MiM) from LBS and a Masters in Science (MSc) in International Business from the School of Management, Fudan University.

**Masters in Financial Analysis**: The MFA programme gives you a rock-strong grounding in state-of-art financial tools, finance markets and global business understanding, to fulfil you ambitions in investment banking, asset management or a finance role in the corporate environment.

**Masters in Analytics and Management**: Use the power of data to communicate impactful business solutions. Our MAM delivers data analytics and business fundamentals skills and a broad spectrum of management competencies.

Find out more at: <a href="http://www.london.edu/">www.london.edu/</a>

# MARAKON



Marakon Associates is a premier strategy consulting firm who partners with CEOs, their executive teams and business leaders to drive value transformation. We are at our best when helping companies solve their most pressing strategic challenges. Our partner and consultant teams combine deep industry and business insight with change management skills backed by more than forty years of focus on company transformation

Find out more at: <a href="http://www.marakon.com/careers/why-marakon/">www.marakon.com/careers/why-marakon/</a>

#### NERA ECONOMIC CONSULTING

NERA Economic Consulting (<u>www.nera.com</u>) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.

Find out more at: www.nera.com/careers.html

# **NEWTON EUROPE**



We are Newton.

We're a team of the brightest and most curious minds with a fundamental belief that every organisation can be better.

We crack some of the toughest business and public sector challenges of the day. Not with reports or copy and paste thinking. But by pinpointing and implementing the changes that will make the biggest difference – and then guaranteeing our fees against delivering measurable results.

We never start out assuming we know the answer, but we're always certain we'll find it and see it through to the finish. By uncovering the data so the most important decisions are made with facts, not opinions. By bringing together people who live and breathe delivering results. And by embedding in client organisations this same passion, self-belief and know-how to thrive on any challenge in the future.

We're looking for Operations and Digital Consultants to work alongside a variety of clients designing and implementing programmes to deliver real, sustainable change. Day to day, you'll be working with our clients to identify opportunities for improvement and then plan and implement the changes needed to solve the problem.

Find out more at: www.newtoneurope.com/careers/graduates

# **NMG CONSULTING**



NMG Consulting is a leading multinational insurance, reinsurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

Within our London-based graduate program, you will rotate through our different business lines over the course of 2 years. This will include undertaking projects within Strategy Consulting, Management Consulting and our Global Insights practice. You will obtain extensive market knowledge, along with experience in project planning and execution across a variety of client engagements.

We are interested in meeting talented and driven graduates who are looking for more than just a place to work. Our flat structure ensures that you will have front line experience and exposure to senior decision makers; and our global focus provides fantastic opportunities for travel and international rotations as the opportunities arise.

Find out more at: <a href="http://www.nmg-consulting.com/careers/">www.nmg-consulting.com/careers/</a>

# **OC&C STRATEGY CONSULTANTS**



"What is the future of television? How much should we invest in emerging markets? What do I need to do to win with Generation Z?"

We answer the toughest questions facing businesses. We do rapid, high-impact projects for chief executives and boards looking for the best strategies. Answers to these questions require something beyond the ordinary – and that is why at OC&C we strive to create an extraordinary firm that offers the best service to our clients and the best opportunities for our teams. As a result, over the last 30 years, we have grown to become a global strategy consultancy with 11 offices in 8 countries, serving leading companies and private equity houses around the world.

Find out more at: <a href="http://www.occstrategy.com/en/careers/">www.occstrategy.com/en/careers/</a>

### **OXFORD ALPHA FUND**

Founded in 2017, the Oxford Alpha Fund aims to be the premier student investment fund in the United Kingdom. We publish industry and equity research reports and conduct termly stock pitches to a panel of industry professionals from top firms such as J.P. Morgan Asset Management, Fidelity International and Capital Group.

With a strong emphasis on training and development, we organise programs such as our Investing Bootcamp, a 6-week crash course in accounting, foundational modelling, and financial analysis taught by our alumni at leading firms like J.P. Morgan Asset Management, Morgan Stanley, and Perella Weinberg Partners. We also organise various initiatives such as workshops and external speaker events for our members.

Our past events have included an Investing Workshop conducted by Point72 investment professionals, an Investment Careers Panel with GIC, and fireside chats with industry veterans such as Shane Duffy (CIO, J.P. Morgan Asset Management) and Terri Duhon (Morgan Stanley Investment Management).

Find out more at: www.oxfordalphafund.com/

#### **OXFORD STRATEGY GROUP**

OXFORD STRATEGY GROUP (OSG) is a student-run management consultancy with membership from students across all fields of study and degree levels in Oxford. Each term, we help a broad mix of Fortune 500, start-up and social sector organisations to solve their most pressing business problems. To date, we have completed projects for over 70 clients, including P&G, Barclays and the WWF. We have a strong and engaged alumni network of former OSGers at top firms around the world who are deeply invested in paving the way for our members to realise their ambitions. We are a tightknit community of driven Oxford students who like to have fun, be it on thrilling cases or at our fortnightly open bar.

Find out more at: www.oxfordstrategygroup.com/

#### **PEARSON HAM CONSULTING**

Pricing can be the quickest way to create or destroy value and getting price strategy right is essential to the performance of any business. Pearson Ham is an awardwinning management consultancy, made up of pricing enthusiasts that help our clients drive long term value and realise their commercial goals through better pricing. Our specialism in pricing gives us a depth of knowledge that sets us apart from our industry peers. We use a wide range of different techniques; and leverage the diverse backgrounds of the team to produce robust results and actionable insights for our clients. We take the view that pricing is not a perfect science, so we take a strongly collaborative style with our clients to blend their market experience with our analytics to guide their decision-making.

We are always interested in meeting potential team members. Joining Pearson Ham is an exceptional opportunity for those who want a career with impact, growth and reward.

Find out more at: https://www.pearsonham.com/

#### **PLURAL STRATEGY**

Do you want to be challenged and supported to evolve and develop in a fast-growing boutique consulting firm? Can you creatively solve complex strategic issues faced by businesses in today's rapidly evolving economic landscape?

If so, you should consider joining Plural Strategy!

We are a strategy consultancy helping businesses to deliver transformational growth. Through our offices in London and New York we advise major corporates and Private Equity investors globally across the information industries. We operate in the centres of excellence of some of the most dynamic industries (information, digital marketing, media, data & analytics) which themselves are driving the transformation of the sectors they serve.

The areas we work in are undergoing accelerated change. Technology, data and content are converging, leading to new products, new business models, new competitors and new routes to market. This presents a considerable opportunity, but also challenges for businesses and their leadership teams. Plural Strategy enables clients to tackle these challenges and create lasting impact through evidence-based decision making and close collaboration.

Find out more at: www.pluralstrategy.com/careers/

# THE PSC (FORMERLY 2020 DELIVERY)

The PSC, formerly 2020 Delivery, is a team of public service consultants united by the belief that better public services are the key to a stronger society.

We've worked on some of the biggest challenges facing the public sector in recent years – from the NHS winter beds crisis in 2018 to transforming how the public uses A&E services since COVID, and helping the government redesign its services for the digital era.

We have over 14 years' experience working with some of the biggest public service organisations in the UK, such as the NHS and the Department for Education, to deliver high value business change. Our expertise has been recognised by the Financial Times, The Economist and The Guardian.

Junior consultants are a key part of our team and you can expect to get stuck into a client-facing team from day one. Every team member plays their part in creative problem solving, evidence-based decision making, hands-on performance improvement and impactful capability building.

Our aim is simple: to improve public services.

Find out more at: <a href="https://thepsc.co.uk/careers/graduates/">https://thepsc.co.uk/careers/graduates/</a>

# **RBB ECONOMICS**



RBB Economics is a world leading economics consultancy specialising in competition matters, with 10 offices globally. Competition economics concerns the behaviour of firms with market power, and covers issues such as mergers, vertical agreements, joint ventures, price setting and other potentially abusive behaviour. Working mainly for large global businesses, we develop, test and present economic arguments and provide independent economic reports on behalf of our clients to competition regulators and courts. We are looking for economists with a range of quantitative and analytical skills, and the ability to communicate complex economic concepts in a clear concise style.

Find out more at: www.rbbecon.com/

## **RESEARCH CAREERS**

#### **RESEARCH STAFF/STUDENTS - Exploring your career options?**

Check out research-careers.org

Are you a *PhD student, postdoc or RA* considering a move out of academia? Whether you're daunted by this prospect or unsure about direction, **browsing our collection of profiles** will give you insights into the options available and what they offer.

Want to extend your professional network in new sectors? We welcome Oxford research staff and DPhil students irrespective of their field or department to come join our editorial team. You can expand your skills base and forge connections related to your interests. Get in touch with the team on <u>contact@research-careers.org</u>

Find out more at: <a href="http://research-careers.org/">http://research-careers.org/</a>

#### MANAGEMENT CONSULTANCY FAIR 2020

# **ROLAND BERGER**



Roland Berger, founded in 1967, is the only leading global consultancy of German origin. With 2,400 employees working across 50 offices in 35 countries, we have successful operations in all major international markets. We cover every key strategic topic that is decisive for our clients' success: from strategy alignment and new business models, processes and organisational structures, to technology strategies.

The London office's main practice areas are Aerospace & Defence, Private Equity, Engineered Products and Healthcare. Additionally, we offer functional expertise in Financial Investor Support, Operations, Strategy and War-Gaming.

Vacancies: 5-8 Junior Consultant (Graduate) positions

Internships: Junior Consultant Summer Internship 2021: 5-8 vacancies

Application opening/closing dates: 30 November 2020 - 10 January 2021

Graduate application opening/closing dates: 11 September - 25 October 2020

Find out more at: <a href="http://www.rolandberger.com/en/Join/All-Jobs/">www.rolandberger.com/en/Join/All-Jobs/</a>

#### **TWS PARTNERS**

TWS is a leading strategy & economic consultancy in the field of negotiation design and auction theory. In our daily work, we apply game-theoretical concepts for commercial decisions. We combine scientific insights with the demands of international organisations by interpreting data, developing solutions and acting decisively.

To join our office in London or Munich as a consultant we are looking for motivated students with a master's degree or a Ph.D. in economics, physics or mathematics with a strong interest in game theory. Successful applicants will be invited to further skype interviews and to an informative recruiting day in our UK office.

Find out more at: <a href="http://www.tws-partners.com/career/">www.tws-partners.com/career/</a>

# **ZS ASSOCIATES**



ZS is a professional services firm that works side by side with companies to help develop and deliver products that drive customer value and company results. From R&D to portfolio strategy, customer insights, marketing and sales strategy, operations and technology, we leverage our deep industry expertise and leading-edge analytics to create solutions that work in the real world. Our most valuable asset is our people—a fact that's reflected in our values-driven organization in which new perspectives are integral and new ideas are celebrated. ZSers are passionately committed to helping companies and their customers thrive in industries ranging from healthcare and life sciences, to high-tech, financial services, travel and transportation, and beyond. When we search for talent, we look for people who aren't afraid to step outside the box to find the best path forward. At ZS, hierarchy isn't a barrier to collaboration. Whether it's your first day or you've been working here for years, your expertise matters and it's never too early to make an impact.

Find out more at: www.zs.com/careers