

CRANKSTART
scholarship



CRANKSTART CAREERS FAIR



Friday 28 April 2023, 12:00-14:30



Careers Service, OX2 6PA

A unique opportunity for Crankstart Scholars and other bursary holders at Oxford University to meet employers and explore career paths and roles available in a variety of sectors.



www.careers.ox.ac.uk/cscf

Welcome to the Crankstart Careers Fair

The **Crankstart Careers Fair** is a unique opportunity for Oxford University Crankstart Scholars to meet employers from a variety of organisations who are looking to share details about the jobs, internships and programmes they have available, and discuss the careers paths you could follow in their sectors.

At the fair, you will also have the chance to chat to our careers advisers and find out about the support that we offer during your time at Oxford and beyond.

Top tips

Use this booklet to plan your fair tactics:

- Check who is attending and read their booklet entry before you speak to them.
- Plan some questions to ask. For example: what are the pros and cons of their work? or, what tips can they give you to increase your chances of being selected for work experience or employment?
- Be keen and attentive – first impressions count!
- Talk to as many people as you can.
- Remember to record who you spoke to and key points of your conversations.

Read more on how to **make the most of a careers fair**.

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AlphaSights

Springboard your career

AlphaSights is the global leader in knowledge on-demand. We connect investment and business leaders with a dynamic network of industry professionals whose informed perspectives help our clients make superior investment and business decisions. With 1200+ employees and nine offices across the US, Europe, Middle East, and Asia, AlphaSights regularly ranks as one of the fastest-growing companies in the world.

Work with some of the smartest people around the world

We look for driven individuals who possess a client-first mindset and are eager to deliver commercial impact. You'll join a high-performance, high-support organization and will collaborate with some of the smartest people from around the world, whether it's your colleagues, our top-tier clients, or the industry professionals we work with. Delivering excellent service to our clients requires hard work and grit, but is also highly rewarding.



Find out more at: www.alphasights.com/careers/

Baillie Gifford & Co

Baillie Gifford is a leading independent global investment management partnership. Today, with in excess of £230 billion under management and more than 700 clients across the globe, we have over 1,700 employees working at our head office in Edinburgh.

Let's forget about your degree for a moment, and instead focus on you. Are you an inquisitive thinker with the imagination to see the world differently? Do you have the curiosity to explore new possibilities and the desire to create solutions that drive future development? Then we'd like to meet you. We think our investments aren't all that different from the graduates we look for – it's all about potential. If you join one of our graduate programmes or internship opportunities, our next investment will be you.

Learning culture

We champion continuous curiosity and believe that everyone within the firm (partners included) should be encouraged to expand their learning at every opportunity. That's why we regularly invite world-renowned academics, business leaders and authors to engage with the firm and continually challenge our thinking.

Diversity and inclusion

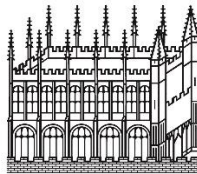
We seek diversity in all its forms and recognise that an inclusive workplace is fundamental to our success as a business. Fostering a culture of inclusivity enables us to attract, develop and retain diverse talent, encourage the free exchange of ideas, and enhances our relationships with clients and companies across the world.



Find out more at: <https://earlycareers.bailliegifford.com/>

Bodleian Libraries - Special Collections

Of the 13 million items held by the Bodleian Libraries, over one million can be categorized as 'special collections'. Our special collections comprise manuscripts and archives, rare books, printed ephemera, maps, music and digitized collections in libraries across Oxford.



Bodleian Libraries
UNIVERSITY OF OXFORD

Find out more at:

www.bodleian.ox.ac.uk/collections-and-resources/special-collections

Covington & Burling LLP

Are you looking to begin a career in law?

Covington was founded in Washington, DC a century ago. Today, Covington has more than 1,300 lawyers and advisers across our offices in Africa, Asia, Europe, the Middle East, and the United States. We aim to recruit talented and enthusiastic lawyers for the long-term and many of our senior lawyers have been with the firm their entire careers.

Our trainees tell us that they were attracted to Covington in London because we provide the responsibility and opportunity of a close knit office, combined with the resources and prestige of a leading international firm.

Above all, though, we recognise the importance of a great firm culture. We have some of the best lawyers in the world because we understand that excellence in legal practice involves effective teamwork, clear and shared values and generosity to colleagues and clients as well as preeminent legal skills analysis.



Find out more at: www.cov.com/en/careers/lawyers/london-graduate-recruitment-programme

Descartes Underwriting

Descartes was born out of the conviction that climate change calls for a revolutionary approach in insurance to better protect corporations, governments, and vulnerable communities. We offer a new generation of parametric insurance that builds resilience against the full spectrum of climate and emerging risks. Utilizing Machine Learning and real-time monitoring from satellite imagery & IoT, our state-of-the-art climate tech provides innovative coverage for all trade sectors in all regions of the world.

After a successful **Series B raise of \$120M USD**, Descartes Underwriting is proud to be recognized among the **French Tech Next40** and launched Descartes Insurance, a 'full stack' insurer licensed to underwrite risk by the French Regulator (ACPR).

With a growing corporate client base (250+ and counting) - our diverse team is headquartered in Paris and operates out of our 12 global offices in **North America, Europe, Australia, Singapore, and Hong Kong**.



Find out more at: <https://descartesunderwriting.com/careers>

Green Salon

Green Salon is the UK's First Sustainability Lifestyle Consultancy, founded by CEO, Lucy Johnson. We pride ourselves off being women-founded and run. Lucy Johnson is also a trained psychotherapist so understands how important it to nurture existing skills and encourage the growth of new ones.

Being a start-up business, this often means you are able to try out a lot of new things and learn more than you typically would at a larger firm. Ranging from affiliate marketing, social media content design, website building and more.

We have gone to hire one of the Crankstart Interns who has been an asset to Oxford University and to Green Salon. The Crankstart scheme has been very beneficial to Green Salon's growth.



Find out more at: <https://greensalon.co.uk/>

Institute for Public Policy Research

IPPR is an independent charity working towards a fairer, greener and more prosperous society. We are researchers, communicators, and policy experts creating tangible progressive change, turning ideas that seem impossible into common sense realities. Working across the UK, IPPR, IPPR North and IPPR Scotland are deeply connected to the people of our nations and regions, and the issues they face.

We have helped shape national conversations and progressive policy change for more than 30 years. From making the early case for the minimum wage and tackling regional inequality, to proposing a windfall tax on energy companies, IPPR's research and policy work has responded directly to the crises facing society.

Today, our work drives social, democratic, environmental and economic progress by securing:

- Well-funded and reformed public services and social security that ensures everyone has access to the basics they need to flourish.
- A renewed democracy which gives everyone a voice in society, ensures equal access to our rights and passes power down to people, places, and communities.
- A modern, green economy that delivers prosperity and justice to all people and places through actively shaping markets for social good and tackling concentrations of wealth and power.



Find out more at: www.ippr.org/about/jobs

Jane Street

Jane Street works differently. We are a quantitative trading firm active on more than 200 trading venues across 45 countries. As a liquidity provider and market maker, we help form the backbone of global markets. Our approach is rooted in technology and rigorous quantitative analysis, but our success is driven by our people.

Our bright, beautiful offices in the heart of New York, London, Hong Kong, Amsterdam, and Singapore are open and buzzing with conversation. We come from many backgrounds and encourage travel between our larger and smaller offices to share perspectives. Some of our best ideas come from bumping into a visiting colleague at the office coffee bar.

Markets move fast. Staying competitive as we've grown has required constant invention—of new trading strategies, technology, and processes. We've found this is easier when you hire humble, kind people. They tend to help each other, and prioritize teamwork over titles.

We invest heavily in teaching and training. There's a library and a classroom in every office, because deepening your understanding of something is considered real work. Guest lectures, classes, and conferences round out the intellectual exchanges that happen every day.

People grow into long careers at Jane Street because there are always new and interesting problems to solve, systems to build, and theories to test. More than twenty years after our founding, it still feels like we're just getting started.



Find out more at: www.janestreet.com

Ocean Generation

Ocean Generation is an inclusive global movement that exists to restore a healthy relationship between humanity and the Ocean through science and storytelling. We see a world where the Ocean is freed from human threats within a generation.

Welcome to the Ocean Generation.

Established in 2009 by film producer Jo Ruxton, we have galvanised a growing wave of change by exposing the threat of plastic pollution to our health and the health of our Ocean. Our award-winning documentary 'A Plastic Ocean', was named by Sir David Attenborough as "one of the most important films of our time" and ignited mass public awareness about the impact of plastic on our Ocean. Today, as a UNESCO-endorsed Ocean NGO, we address the full range of human actions threatening the Ocean with a particular focus on engaging young people.

Our Wavemakers programme has been built to help young people aged 16-25 understand more about themselves, our Ocean, and how your futures are linked.

Discover how you can build a career that aligns with your values, has impact, and connects your future to the health of our Ocean. You have the power to make an impact. Create a legacy. Work for good.



Find out more at: www.oceangeneration.org

Roland Berger

You're interested in joining Roland Berger? That's great. We're one of the world's leading consulting firms. Our [corporate values](#) make us stand out. And you, with personality, drive and an entrepreneurial spirit...you're exceptional, too.

Consulting attracts diverse, talented people – real game changers. It's an excellent career choice. Of course, we believe Roland Berger is the best of them all.



Find out more at: www.rolandberger.com

Teach First

Our Training Programme is your chance to become a leader. To release your potential. To be part of something that matters. You'll have countless new experiences. Develop skills that can take you anywhere. Grow in ways you never imagined. All while giving the children our society is failing the futures they deserve.

Teach First is a route into leadership like no other. Join the UK's largest teacher training and leadership programme and you'll get:

- a salary from day one in the classroom
- opportunities for quick progression
- a fully funded internationally recognised leadership qualification and professional coaching worth over £10k
- access to our 15,000-strong network of teachers, leaders and businesses

We also offer two-day Taster Programmes for students in first, second and penultimate year of study:

- Learn transferable skills for your CV, like problem solving, interaction and public speaking
- Receive personalised one-to-one feedback from our experts to help your personal development before you start applying to graduate schemes
- Gain networking opportunities with other students, our team, and our corporate partners

At this event you'll be able to meet the recruiter for your university, ask questions about our programmes and application processes and find out more about our opportunities.



Find out more at: www.teachfirst.org.uk/training-programme

Travers Smith LLP

An award-winning independent City law firm, defined by its independence, unique culture and deep commercial insight.

The firm acts for publicly listed and private companies, private equity and financial sponsors, and other business enterprises involved in large and complex UK and cross-border matters, transactions and disputes.

Diversity and independence of thought are key to our success. We know each other well and we know that we get the best results when we act as a team – not just within our individual departments, but right across our firm where we welcome views from everyone.

We are looking for law and non-law students wanting to be challenged from the start of their career.



Find out more at: www.traverssmith.com

Walter Scott

Our most important investment is in our people

At Walter Scott, we know that our strength lies in our people. As an Edinburgh-based investment management firm with around 180 employees, we offer bespoke equity portfolio management services, building real and long-term relationships with our clients. Our Investment Research team looks to invest in world-leading companies, taking a team-based approach to decision-making. Meanwhile, our Operations teams underpin this entire investment process and strive to provide our clients with the right levels of service and support, which is vital for the success of our business.

Our two summer internship opportunities in Investment Research or Operations are open to inquisitive and motivated individuals from **any** degree subject and a diverse range of backgrounds. Our size and culture mean you'll be very much part of the team, and our experienced mentors will be on hand to offer support throughout your time with us.

We have filled our opportunities for summer 2023 but we will be opening our programmes in September for applications for summer 2024.



Find out more at: <http://www.walterscott.com/>

ZS Associates

ZS is a management consulting firm focused on transforming global healthcare and beyond.

We leverage our leading-edge analytics, plus the power of data, science, and products to **help our clients make more intelligent decisions**, deliver innovative solutions and improve outcomes for all.

**ZS will be at the Oxford University Careers Service on 28 April from 12:00 – 14:30.
Come and say Hi!**

We will give you an insight into what is Consulting for Life Sciences, Pharma and Healthcare, and what life is like as a ZSer. Not to forget showcase some cool projects and fun ZS things we love to share.



Find out more at: www.zs.com/careers



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